THE CANNED GOODS TRADE

An Independent Journal of the Canning AND Allied Industries

THE CANNED GOODS AUTHORITY OF THE WORLD.

VOL. XXVII. BALTIMORE, JUNE 16, 1905. NO. 43.

American Can Company

Principal Sales Offices:

New York.
Bowling Green Building.

Chicago, Ill.
Merchants Loan and Trust Bldg.

Baltimore, Md.
Boston and Hudson Streets.

San Francisco, Cal.
Kohl Building,

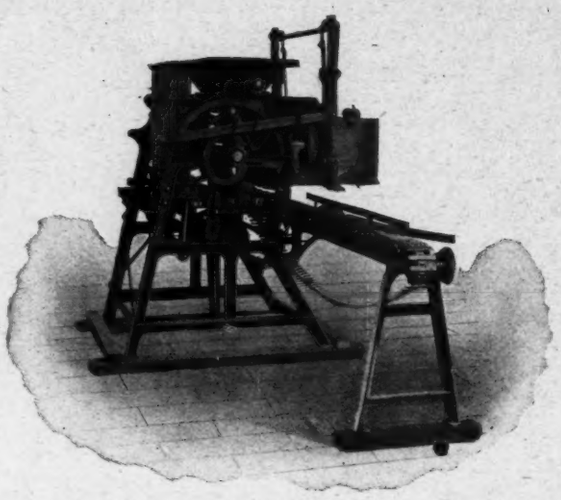
The New 1905 Model Bucklin Pea Filler and Briner.

FREEHOLD, N. J., October 28, 1904.

THE SINCLAIR-SCOTT CO.,
Baltimore, Md.

Gentlemen—Yours of October 26th is received. Refering to the Improved Bucklin Pea Fillers purchased of you this season, I would say that I operated them through the entire pea packing season with entire success. You will remember that I put in two of them to begin with, and immediately ordered two more. They do the work more completely than any filler I have operated heretofore. The cans are filled uniformly, the brine is drained off without any loss of peas, and in a perfect manner. There are no possible jams. Altogether, I do not see how you could improve upon them. Its capacity is fully equal to that of the Hawkins Capper. I shall equip my entire plant with them in another year.

Yours truly,
(Signed) JOSEPH BRAKELEY.



WAUSAU, WIS., December 6, 1904.

THE SINCLAIR-SCOTT CO.,
Baltimore, Md.

Gentlemen—In reply to your favor of recent date asking for a testimonial on the Bucklin Pea Filler and Briner we purchased of you the past season, will say that the machine gave us entire satisfaction, filling the cans uniformly and measuring the syrup correctly without any waste to speak of. We find its capacity equal to that of the Hawkins Capper, and probably would do more if necessary. On our season of nearly forty days' actual work on peas we were not delayed once by the filler.

Yours truly,
(Signed) WAUSAU CANNING COMPANY.

STITTVILLE, N. Y., Sept. 8, 1904.

THE SINCLAIR-SCOTT CO.,
Baltimore, Md.

Gentlemen—The new Bucklin Filler and Briner is a daisy; in fact the writer believes it to be the best Pea Filler and Briner on the market today, and no doubt when the pea canners "Catch On" you will have lots of orders. We did not have a moment's trouble with it. It worked beautifully all through the season, and of course we are perfectly satisfied with the machine in every particular.

Yours truly,
(Signed) STITTVILLE CANNING CO.
By D. B. Simmons, Manager.

CORAL, MICH, July 5, 1904.

THE SINCLAIR-SCOTT CO.,
Baltimore, Md.

Gentlemen—After giving your new Bucklin Filler and Briner a thorough test we feel free to say it is the best we ever saw. Its simple construction most adds to its merits. We have had more or less experience with the Pea Fillers now in use, and can truthfully say the Bucklin is superior.

Yours very respectfully,
(Signed) CORAL CANNING CO.,
Robt. L. Coffmann, Manager.

The "Colossus" Pea Separator

BUCKLIN CYCLONE PULP MACHINE

BUCKLIN FINISHING PULP MACHINE

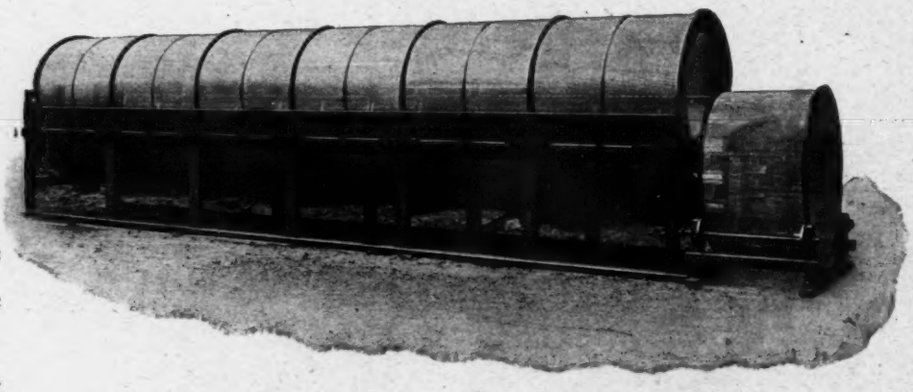
Pea Hullers

Cranes

Crane Fixtures

Peach and Apple Parers

KETTLES, CRATES, &c.



OYSTER BOXES AND CARS

Trayless Power Tomato Fillers

Foot Power Tomato Fillers

Pineapple Slicers

PINEAPPLE AND VEGETABLE GRATERS

Floor Trucks

CLUTCH PULLEYS, &c

SINCLAIR-SCOTT CO.,

Wells and Patapsco Streets,

Baltimore, Md.

POPE TIN PLATE COMPANY,

CHARLES E. POPE,
PRESIDENT

OFFICES:
PITTSBURGH, PA.

WORKS:
STEUBENVILLE, OHIO

Capacity, 700,000 Boxes Per Annum.

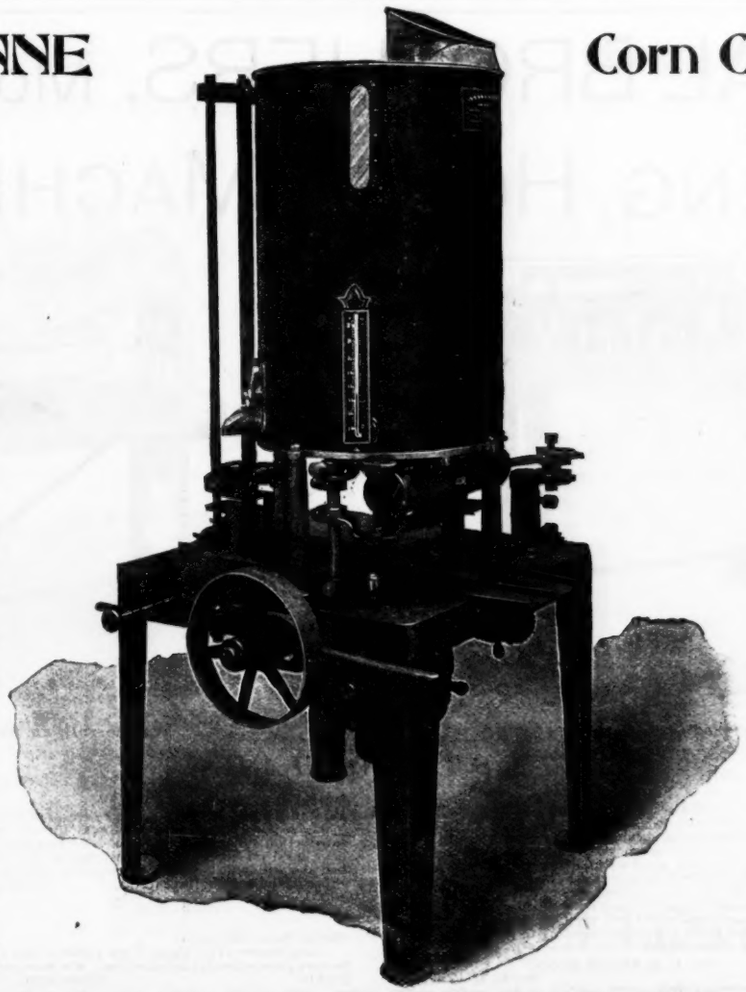
Special Attention to Orders from Canners and Can Manufacturers.

A QUALITY OF EXTRA SOFT AND WELL COATED PLATE MAINTAINED.

BUSINESS SOLICITED.

QUEEN ANNE Corn Cooker-Filler

You can't afford to be without the QUEEN ANNE COOKER. In the first place the original cost is cheaper; secondly, its capacity is greater; 45,000 to 50,000 cans a day, and a ten hour day at that. Why is this? There is but one plunger—consider what that means—it fills both ways, going and coming.



Simplicity itself, nothing complicated to cause trouble on a busy day, and then, too, it does not require an experienced operator. The ordinary, unskilled labor on which many factories have to depend, can run it.

ORDER EARLY.

H. COTTINGHAM,
BALTIMORE.

Food For Thought

THREE CONCERNS IN MAINE WILL HAVE A COMBINED CAPACITY OF MORE THAN A THOUSAND CANS A MINUTE, OVER 650 THOUSAND AN HOUR, 36,000,000 PER WEEK ON OUR MACHINES THIS SEASON.

Food For Thought

STEWARD'S SANITARY CAN SYSTEM.

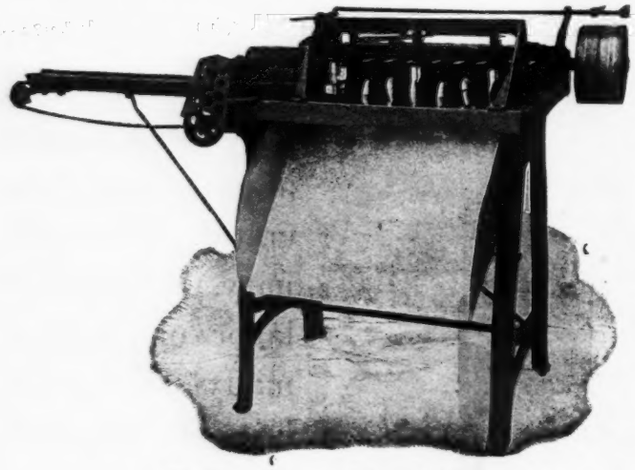
L. & J. A. STEWARD,

Rutland, Vermont.

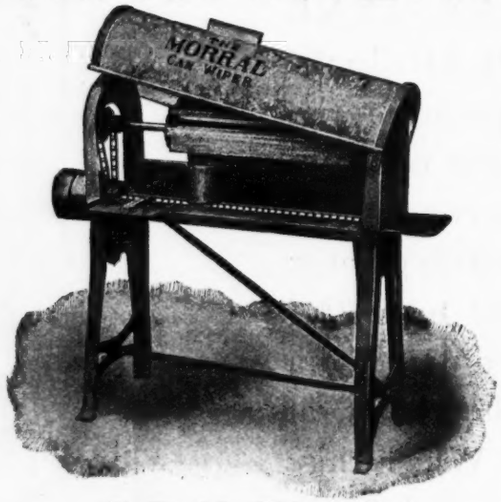
MORRAL BROTHERS, Morral, Ohio,

MANUFACTURERS OF

CANNING HOUSE MACHINERY



The Morral Improved Corn Cutter.



The Morral Can Wiping Machine.

TESTIMONIALS:

CIRCLEVILLE, O., March 1, 1905.

This is to certify that we have tried all of the latest improved corn cutting machines, and can truly say the Morral Cutter is the best cutter we have ever used.

It has a positive feed, is simple in construction, is very strongly built and easily kept in order. It has the greatest capacity of any cutter we have ever used. Three Morral Cutters are now doing the work of four of another kind we used heretofore, and do the work better. They have more scrapers and will save corn over other cutters.

We now have fifteen of the improved Morral Corn Cutters in our Circleville factory, having discarded all other kinds of cutters and replaced them with the Morral.

We have used the Morral Cutters the past three years and they have given entire satisfaction, and we will cheerfully recommend them to any one wanting to purchase a corn cutter.

Very respectfully,

C. E. SEARS & CO.,
Per H. M. Crites.

SOUTH DAYTON, N. Y., Oct 25, 1904.

Morral Bros., Morral, O.

Gentlemen—We acknowledge receipt of your favor of the 24th and are much pleased to advise you that the three Morral Cutters purchased from you this year gave perfect satisfaction. The feeding device is an especial improvement over other makes which we have used on account of the fact that it will take any sized ear without clogging. We had absolntely no waste of any account this year, and can only speak of the Morral Machine in the very highest terms.

Very truly yours,
THE SHEPARD CANNING CO.

RIVERVIEW, ILLINOIS.

Morral Bros., Morral, O.

Gentlemen—The three Corn Cutters and Can Wiper furnished by you for our new factory gave splendid satisfaction. We have no hesitation in recommending them very highly.

Yours truly, THE RIVER VIEW CANNING CO.

"Slaysman" Inclinable Power Press

No. 5.

This illustration represents the general style and appearance of the No. 5 Power Press. It can be used in an inclined position if desired. It is well made, as all bearings are reamed and scraped.

WRITE FOR PRICES AND DISCOUNTS.

SLAYSMAN & COMPANY,

Factory: *125-127 East Falls Avenue,* Office and Salesrooms: *200 West Falls Avenue,*

BALTIMORE, MD.

Wheeling Can Company,

MANUFACTURERS OF

PACKERS' CANS.

Wilmington, Ohio, Jan. 13, 1905.

Wheeling Can Co.,
Wheeling, W. Va.

Gentlemen:

The C. W. Swain Canning Co., of Sabine, Ohio, used over one half million of your Cans during the season of 1904. They seemed as near perfect as it is possible to make them and we are perfectly satisfied therewith. As long as your cans continue as good as they were this season you can depend on our order, prices being satisfactory.

Yours truly,
C. W. SWAIN, Prest.

Write for our Prices before You Buy.

OLIVER J. JOHNSON,
Manager.
Formerly With Sprague Canning Machinery Co., and Union Can Co.

WHEELING, W. VA.

Extra Coated Cans.

Lest there be some misunderstanding of the above matter, we desire to remind the trade that we have for several years furnished cans made from specially coated plates, carrying any weight of coating desired by our customers.

Our Standard Cans are invariably made from the best standard Coke Plates that can be bought in the market, and we believe them to be proper and satisfactory packages for most varieties of fruits and vegetables.

Whenever the peculiar properties of the goods to be packed, or the preference of our customers require a specially coated plate, we are always ready to supply it at the actual additional cost to us of the material.

We shall be pleased to quote special prices on any specifications that may be submitted to us.

American Can Company,

Principal Sales Offices:

New York.
Bowling Green Building

Chicago, Ill.
Merchants Loan and Trust Bldg.

Baltimore, Md.
Boston and Hudson Streets

San Francisco, Cal.
Kohl Building

STANDARD OIL CO'S **TIN CAN OIL** is used by 95 per cent. of the CANNING TRADE. Why? Because it is best and cheapest, and is for sale everywhere by Tank Wagon, in Barrels or Iron Drums.

Address Nearest Tank Station or BALTIMORE, MD.

THE CANNED GOODS TRADE

AN INDEPENDENT Journal OF THE Canning AND Allied Industries

BALTIMORE, FRIDAY, JUNE 16, 1905.

The BEST QUALITY DELIVERY CANS

American Can Company.

SOUTHERN DIVISION

BOSTON & HUDSON STREETS.

C. & P. Telephones Mt. Vernon 3620, 3621, 3622.
Maryland " Windsor 435, 436, 437.

BALTIMORE

Quick Shipments. Best Goods.

Weekly Review

Of the Canned Goods Situation. Market Reports.
Conditions and Changes. Outlook.

The delightful spring weather still continues with us, warming up in the afternoons to summer temperature. All reports respecting crops show at present they are developing well. In respect to canners' crops, cherries promise a better return than they did a couple of months ago and some very fine fruit, especially of the red variety, is coming to market. Peas have been about the height of what the season will be during the past week and it is now recognized that the 1905 season will be a record breaker in disappointments. Some estimates of the probable pack run as low as fifteen per cent of the normal pack, but we do not agree with these. We are confident, however, that it will not amount to a fifty per cent pack and extra care is being taken, as we noticed last week, in the preparation and quality of the goods.

The pineapple pack has also been much lighter than it should have been up to date and the heft of the season has already passed, as the first cutting of the pines is always the largest and the best. String beans are now coming in in great quantities. At present quotations, however, the packers cannot afford to handle them to any great extent as they are bringing from 75 to 80¢ per bushel. When string beans can be purchased for 25 to 30¢ per bushel, we may look for heavy packing, if they are young and tender, but as they always retail at low prices in the can, there is no inducement to pack at the present valuation.

Blackberries and gooseberries are taking the place of strawberries but not as yet to any great extent on the packer's table. Prospects for a good crop of all these small fruits is excellent. At present strawberries are selling at wholesale from 3 to 9¢ per quart; huckleberries at 9 to 12¢; red cherries at 20 to 30¢ per bucket, of about three gallons; white wax cherries at from 4 to 5¢ per pound. Gooseberries are quoted at from 6 to 6¼¢ per pound and blackberries are passing out at 6 to 8¢ per quart. Such red raspberries as are coming to market for general consumption sell from 5 to 8¢ per pint box. Packing houses therefore are doing business on diversified articles. The situation, however, is becoming clearer; it is now recognized that apples

will only be a fair crop, especially in this section where there is a very heavy amount of "drop." On account of the expected deficiency in the apple crop, there will be a better market for all small fruits in tin, especially if well packed and as the crop of these promises to be large it may have the good effect of bringing them back to their old standard of demand. As we have said, cherries also are in better condition than anticipated and as California reports the cherry crop of that section not up to its usual standard there will be a good market for cherries in tin.

The principal item of interest during the past week has been tomatoes, at least in respect to futures, as they have taken a firmer stand and the prospects are much brighter. Whilst spot tomatoes from old holdings are still quoted at 62½¢, standard futures are ruling firm at 67½¢ and we hear of some considerable sales made by packers in this city during the past week. In fact a good deal more business has been done in this city in the canned goods line during the week just ended than for almost any week since the beginning of the year. We know of one packer who in one day sold from $65,000 to $75,000 worth of goods, not all, however, tomatoes; and as there is some question as to the extent of the crop and the fluctuation of the crop the contracts were "if packed." The plants are beginning to look well and thrifty under the influence of summer temperatures, but there has not been the same acreage set out, especially in the East, and interest is beginning to develop among buyers from the fear that they will not get their fall supply of tomatoes.

It begins to look also as if peaches would take the place of the tomato problem in the counting house of the canners. The conditions of the crop and prospects are still problematical and the market is becoming more interested than it was. The absence of several staple fruits will naturally make peaches more in demand, but more than fifty per cent of a crop cannot be counted on throughout the country.

Whilst corn quotations are virtually unchanged the ripple of confidence which has affected the market since packing beagn, puts a better tone to the corn market. Local standard, county packed corn is quoted at 50 to 57½¢, according to label; Maine style is in good holding at 65¢; shoe peg at 62½ to 65¢, and staple packers have sold sufficient ahead to make them firm at present quotation. New York reports standard corn selling at 60 to 70¢ and extras at 75 to 85¢ for spots; futures at 70 to 75¢; Maine corn spot is held at $1.00 to $1.05 at the cannery, whilst futures are offered at 90 to 92½¢. It begins to look as if the corn market will get into good shape during the season.

Much interest is again developing among the packers on the oyster question, as action already proves that there is going to be a strong fight in the legislature at the beginning of next year for the enactment of the Haman law, which calls for the leasing of the oyster beds. The pack of cove oysters was again very much below previous records and we expect to give full reports of this in our next issue.

Early June peas are quoted here by the broker at 70 to 75¢ for standards; 90¢ to $1.00 for sifted and 55 to 60¢ seconds.

In cans and canners' metals there continues to be no change to report. Outside of the usual small variation in pig tin, it is now recognized that the strife among competing interests has ceased, that since peace has been restored the value of tin has advanced in London and we cannot early look for lower quotations on pig tin. Present quotations for Straits and Malacca are $30.40 to $30.60. Pig lead has also advanced slightly and is from five to ten cents higher, present figures being from $4.75 to $4.85.

For quotations on canners metals see regular page.

Adairsville, Ga.—The Georgia Fruit Factory Company, recently incorporated with a paid-up capital of $25,000, are getting in their canning machinery, which will be up-to-date in every respect.

UP HILL WORK.

Trying to get good results with poor tools. Have you done your best? Lots more satisfaction to figure a profit at the season's close than to discover a loss. If you pack high class goods with up-to-date machinery, there will be no trouble in your case.

A Knapp Labeler and Boxer will do the labeling and boxing better and cheaper than any other method.

Are you interested?

Write us about it.

BERGER, CARTER CO.
PACIFIC COAST DEALERS,
150 Beale Street,
SAN FRANCISCO, CAL.

The Fred H. Knapp Co.

80 WABASH AVENUE——————CHICAGO.

New York Market

Reported by Special Correspondent. Market Conditions, Changes and Outlook.

New York, June 14.—The principal event during the week was the announcement of spring prices on 1905 California canned fruits. There were a few surprises in the list. For instance, cherries and pears are not so costly as was expected, while lemon cling peaches are higher than the trade had been led to expect. Apricots and plums ar lower than they were last year. The following table gives the opening prices on 2½ pound standards, compared with the opening figures of the two previous years:

	1905	1904	1903
Apricots	$1.00	$1.50	$1.10
Cherries, white	1.75	1.50	1.60
Cherries, black	1.65	1.50	1.60
Peaches, Crawford ..	1.25	1.25	1.15
Peaches, lemon cling.	1.40	1.45	1.20
Pears, Bartlett	1.65	1.35	1.30
Plums, Green Gage..	.95	1.05	

No standard Royal Anne cherries were offered, but 2½ extra standard are quoted at $2.15, against $1.70 last season. Extra standard Bartlett pears are quoted at $1.85, or 35¢ higher than last year. Buyers have not taken hold sharply and representatives of packers say they do not expect much business until after something is more definitely known about the probable crop elsewhere. High prices are exerting their usual influence. Moreover, these opening figures do not come from the association, but from outside packers. There is no intimation as to when the association will pen its prices, and until it does, there is little use for anyone else to attempt to do much business. Spot fruits move only in consonance with current trade requirements, which are limited, though prices quoted by those leaving any considerable quantities to sell are at full outside figures, with no reduction, even on quantity.

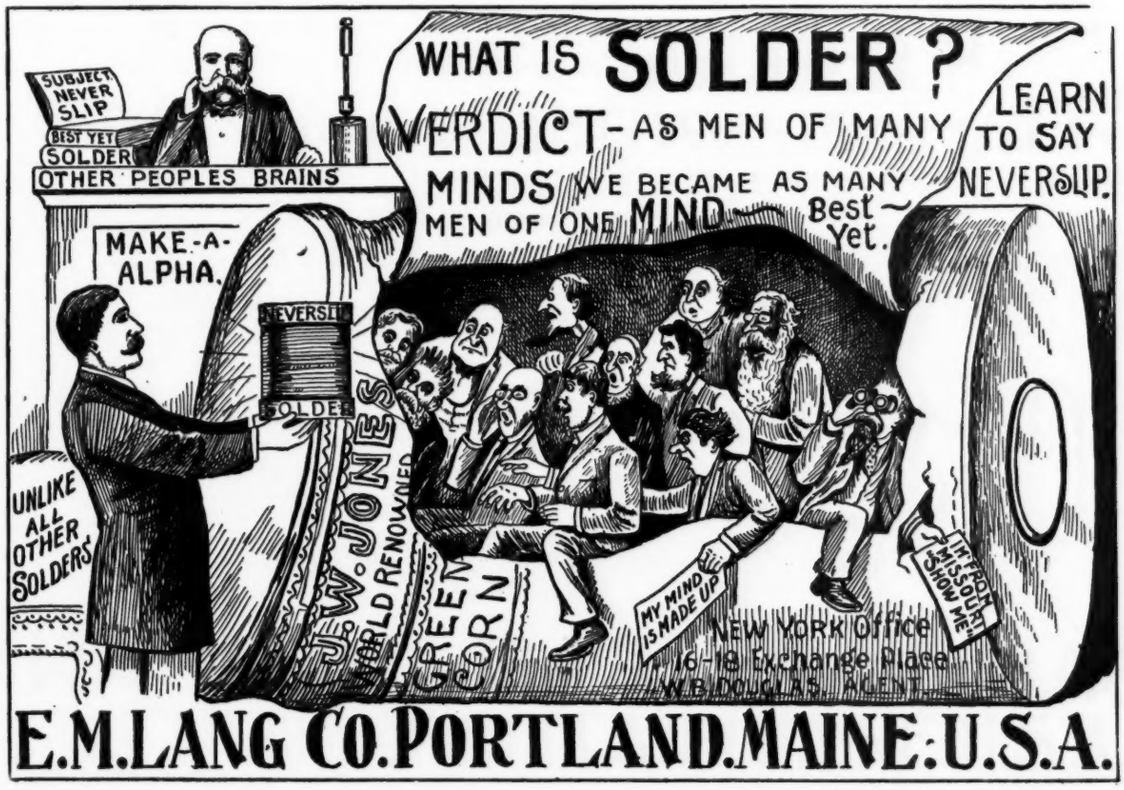
Peas.—The situation in the South is reported as developing pronounced strength, partly as a result of the short pack in that section and party because of unfavorable crop conditions in the West, which promise to seriously reduce the output there. Fine grades are all especially firm, and nearly all packers are asking $2.00 for petit pois.

Tomatoes.—Little buying interes has been shown in either spot or future tomatoes, but all advices from Baltimore and other packing points reflect a firm feeling on the part of holders. Very little stock can be bought for prompt shipment below 65¢ f. o. b. for Maryland standard 3s, and so far as can be learned there are no offerings of futures below 67½¢ f. o. b. Movement into consumption is relatively light, but is reasonably steady and there is little disposition to cut prices.

Sardines.—The Seacost Packing Company suddenly reduced prices on domestic sardines, after they had agreed to maintain them in conjunction with the leading independent packers. The independents so far have not followed the cut, and give no sign as to what they intend doing. The Seacoast Company is making sales of quarter-oils at $2.20 f. o. b. Eastport for keyless cans, and $2.10 f. o. b. Eastport for three-quarter mustards. The condition of the market with cuts and counter cuts is unsettled and unsatisfactory and buyers are uncertain how to proceed.

Salmon.—Some brokers report a steadily improved demand for salmon, while others find it difficult to interest buyers. The slack trade is attributed to the recent unseasonable weather, yet notwithstanding the present unsatisfactory situation the tone of the market is steady.

HUDSON.



CORRESPONDENCE.

Baltimore, June 10, 1905.

Tomatoes.—We are having a very satisfactory tomato business. It is coming from nearly every section of the country and for all kinds. The activity in No. 2 standard tomatoes has finally resulted in cleaning up everything in sight under 55¢ per dozen. We do not know of a single case of No. 2 seconds left in this section. At 55¢ per dozen there are a few thousand cases standards obtainable. Although there has not been any material advance in price, there is a good deal of snap about the market; orders are coming in freely and there is a constant flow of goods out of the Baltimore warehouses. It looks like the stock of tomatoes in first hands all over the country is very light, and there has been such a constant drain on the stocks here in Baltimore that it is safe to say that the quantity left here is nothing like as large as is generally believed.

Future tomatoes close very strong at 67½¢ per dozen for No. 3 standards. There is a great deal of business which packers could get at 65¢, but we do not know of a packer in this section who would accept any business under 67½¢ per dozen. The better feeling on spots and the larger demand and inquiry for futures have stiffened packers' ideas, and there are not many anxious sellers in the market. At 67½¢ per dozen, less 1½%, we can secure good brands from reliable packers.

Peas.—Packing of peas is still going on here. Everything indicates a very light pack. There has been some improvement in the demand. A number of packers have been practically closed out of their better grades of peas. We have some very desirable lots of country packed standard early June peas at 62½¢ per dozen, less 1½%, f. o. b. factory.

Berries.—interest this week in the berry market centers aorund gooseberries. We are filling orders for No. 2 standards at 75¢; No. 3 standards at $1.10; gallon standards at $4.00 per dozen. Last year's pack of gooseberries was almost entirely cleaned up, and as there has not been a heavy business done on futures, we will probably have a good demand for this line. Strawberries are still being packed. There is no change in the market here.

Pineapples.—There are no interesting developments in the market here as far as packing is concerned. We are having a good demand for nearly all grades. The fancy sliced E. & C. pineapple we quote at $1.75 to $1.80 per dozen, we believe is cheap. We are quoting some No. 2 extra standard sliced pineapple at 72½¢ per dozen. This is good value. Packing of these small sizes is limited, and we believe it will be a difficult matter to duplicate these goods later on.

Corn.—At the low prices which have been quoted on Maine style corn for future delivery there has been enough business to make a number of packers withdraw from the market. While business this year on future corn is not to be compared with last year, yet the priceat which corn has been offered has been so low that packers having sold a fair quantity, it is only natural they should withdraw from the market or put up heir prices somewhat. Maine style corn at around 60¢ per dozen for first-class standard looks cheap.

THOMAS G. CRANWELL L CO.

Monthly Meeting of the Canned Goods Exchange.

On Tuesday, June 13th, the regular monthly meeting of the Canned Goods Exchange was held and although packing is now going on at all the factories, there was quite a fair attendance. President H. S. Orem was in the chair and called the meeting to order. The special feature of the meeting was the remarks of Ex-President Robt. Ramsay and Chas. England, of the Baltimore Chamber of Commerce, who were present to invite the Canned Goods Exchange to join the various other business organizations in consolidating under the one head—the Chamber of Commerce. The idea was to bring all commercial bodies into one, thus increasing the strength of all and adding much to their importance.

The Exchange listened with interest to the remarks of the gentlemen and afterwards considered the matter from various points of view, the discussion being indulged in by Messrs. Orem, Shriver, Gibbs, Torsch, Strasbaugh and Judge. Mr. Torsch finally made a motion, which was seconded, that a committee be appointed by the Chair to inquire into the question of consolidating with the other business organizations and report to the Exchange.

Another matter of interest was an invitation from the Southern Wholesale Grocers' Association to meet with them at Norfolk on Tuesday, June 20th and 21st. It was decided to accept this invitation and a committee consisting of the President and two members should attend as delegates of the Exchange.

The President will later appoint the committee on consolidation in pursuance of the above motion and the matter will be brought to the attention of the Exchange at the next meeting.

YOU KNOW THE **DISADVANTAGES** *FOUND IN FILLING AND CAPPING, WITH SOLDER AND ACID,*

The Can with the Cap Hole.

DO YOU KNOW THE **ADVANTAGES** *FOUND IN FILLING AND SEALING, WITHOUT SOLDER AND ACID?*

The Can without the Cap Hole?

A SNAP TO FILL. A CINCH TO SEAL.

A SORT OF OPEN AND SHUT ALL AROUND CINCH.

SANITARY CAN COMPANY,

Factory:
FAIRPORT, N. Y.

N. Y. Office:
105 Hudson Street.

Tin Cans

for

June Delivery

PACKERS WHO HAVE NOT ALREADY PLACED THEIR ORDERS WILL SAVE MONEY BY GETTING IN THEIR STOCK OF CANS NOW, INSTEAD OF WAITING FOR LATER DELIVERIES.

The Virginia Can Company offers the trade a strong, smooth, safe can.

In writing for prices state about how many will be needed.

Virginia Can Company,

BUCHANAN, VA.

☞ *We furnish the Solder Hemmed Cap at regular prices.*

Jobbers' Views

Conditions as Observed by Leading Grocer Journals of Various Sections and Their Comments.

New York.

Demand for canned goods is not at all eager, even the new prices on peas and California fruits having stirred up little interest. Some orders have been booked for the California furits, but the larger buyers have been waiting until the association prices are published. The orders received have been chiefly for cherries, peaches and pears. Eastern fruits are quiet. Gallon apples are easy, State packs selling down to $1.85 per dozen. Baltimore's new pineapple pack is excellent in quality. The demand for future peas has been less than usual, but as the packing oulook has been unfavorable the canners are not pressing for orders. There is some demand for the better grades. The West willl be looked to for the bulk of the pack this year, as the South is doing poorly. Tomatoes are firmer and futures are quite strong, but the demand is limited. Corn is quiet. Beans are ditto. Other vegetables and fruits are quiet. Salmon is quiet and firm. If the weather soon waxes warm and keeps so, the demand for salmon would probably grow active. The picnic and outing demand for salmon usually helps the market. Advices trom Astoria say that salmon continue scarce on the Columbia River, and that there is a very heavy demand for them from cold storage men for pickling. The price has been run up to 8¢ a pound gross as the fish come from the river. Domestic sardines are ruling firm, and an advance is expected soon, owing to the getting together of the packers and a falling away in the run of the fish.—*Merchants Review.*

Chicago.

The tomato market continues to gain strength and an increased demand is reported from all directions, especially from Baltimore, where the market is somewhat higher than last week. Canned corn is unchanged, but continues in very good demand from consumers. Future corn is quiet. Peas are unchanged also, but on this item, too, the demand has been quite good. String and lima beans are firm, owing to small stocks and a fairly good demand. Other vegetables are steady, without change in price. All canned fruits show firmnes, especially peaches, which are now closely cleaned up. The pack will not be large this year, as indicated in reports from Baltimore and California. Salmon is increasing in demand and continued firm prices are assured by the smallness of stocks. Opening prices on 1905 pack sockeye salmon haven't been named as yet by the packers. Lobsters, shrimp, etc., are firm.—*Grocers' Criterion.*

Philadelphia.

Spot tomatoes show no change for the week. The market is still firm and any lower prices at this time seem quite unlikely. In face, an advance of 2½¢ is more likely if there is any fluctuation. Two-pounds are very strong and are selling actively at 55¢, which is 7½¢ above the lowest point. The demand for 3s on spot is fairly good, but futures seem inactnve, not because there is no demand, but because most packers will not confirm at the prices offered. There would be a very large demand from packers for tomatoes to fill orders, but no packer seems anxious to sell to other packers. There seems to be no question that the acreage will be reduced this year, and the outlook is rather strong. Cheap corn is fully 5¢ higher than the lowest point and nothing can now be procured below 55¢ in a large way. High-grade corn is unchanged and neglected, and future corn is qpiet also. New-packed peas are in some demand, mostly the country brands, which are offered at moderate prices. The demand seems to be chiefly for the cheap grades. It looks as if very few high-grade peas will be packed this year. Peaches are in limited demand, chiefly pies, second and California fruit in syrup. Prices show no change anywhere. The general line of Baltimore and California canned goods is unchanged.—*Grocery World.*

Boston.

Spot canned goods seem to be in a little better demand, and as the summer months approach there is a noticeable activity in quite a number of lines, especially lobsters, salmon, corn and peas.

The tomato market is considerably stronger. Packers and jobbers begin to realize that the spring was exceptionally cold and late, and that there possibly may be a repetition of the experience of last year's weather, which will reduce the 1905 pack materially. To some etxent this is a stimulus to the trade in spot goods.

During the past two or three years large quantities of peas and corn have been shipped from the West; nad we understand that the serious

The A B C of the Canner,

A=malie
B=rand
C=olors

"Amalie" TOMATO color is a special product.

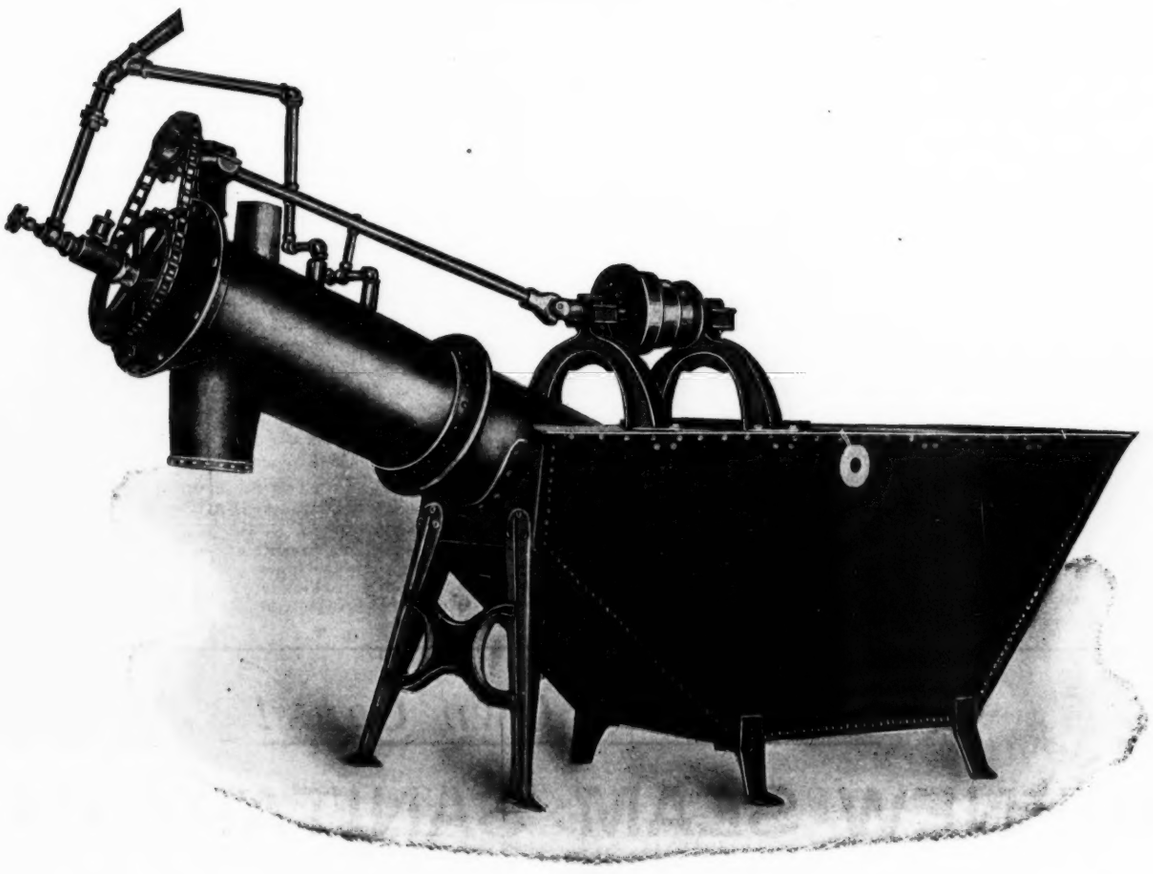
GOOD COLOR. NEVER FADES. GUARANTEED HARMLESS.

OUR SOLDERING FLUX IS THE BEST EVER SOLD.

German-American Chemical Works,
L. SONNEBORN SONS,

Baltimore. New York. St. Louis. Boston. Philadelphia.

Tomato Machinery.



Baker's Improved 'Power' Tomato Scalder.

This is a combined Washer and Scalder. Scalding is done with live steam.

Best Method. Saves the fruit.

WE MAKE A FULL LINE OF TOMATO CANNING MACHINERY, INCLUDING SCALDERS, FILLERS, EXHAUSTERS, ETC.

Sprague Canning Machinery Company,

DANIEL G. TRENCH & CO., General Agents,

42 RIVER STREET, CHICAGO ILL.

floods out there the past week have worked quite a serious injury to growing crops of peas and corn. Just how serious this has been we are uninformed as yet.

One or two large packing concerns on the Coast have made prices on 1905 California canned fruits. The figures vary but little from last year's prices. Cherries and pears are higher, and peaches and apricots are a shade lower, and with the scarcity of spot goods throughout the country the new prices ought to look favorable to the buyer.

In dried fruits, owing to the shortage in the crop of prunes in California this year, there has been a marked improvement in prices for spot stocks; and there is a much more active demand throughout the country. The low prices prevailing on future apricots have resulted in a considerable volume of business being done for September and October shipment. Choice and fancy seeded raisins are in fair demand and full prices are obtained, owing to the limited supply. —*New England Grocer.*

Montreal, Canada.

There are no special features noted. Business generally is good, though the arrival of new fruits, berries, etc., has checked the consumption of canned fruits. Vegetables are also affected by new crop arriving. None of the British Columbia packers' representatives have quoted any definite figures for new pack, though this year lower prices are looked for on account of the expected big run of fish.

Toronto, Canada.

Indications point to short supplies of Canadian tomatoes before the 1905 pack arrives on the market; weekly shipments of American goods are now helping to supply the trade. During the week several houses have received consignment of 1905 pack lobsters and new kippered herrings in tomato sauce. New pack lobsters, 1-lb. flats, are selling 10¢ higher than a year ago. No change, however, is recorded in kippered herring; $4 is the lowest price quoted on haddies, and there are some brands selling as high as $4.50. A fair demand for sockeye salmon is noted, and canned meats are moving freely in anticipation of summer trade. One prominent meat packer remarked during the week that his sales of canned and prepared meats during the month of May, 1905, were fully 150 per cent. in excess of sales for the corresponding month a year ago. There is nothing new to report on opening prices for canned salmon. The lots that were quoted at $4.50 a week ago were small, and in any event could not influence the market materially.—*Canadian Grocer.*

London, England.

Salmon.—Business generally has been of a quietly steady character this week, but prices both for Alska and British Columbia are unchanged.

Lobsters.—Arrivals come in slowly, and this is to be accounted for by the lateness of the season, due to the hard winter experienced on the other side.

Sardines.—A quiet tone continues to prevail in this market, but prices are without change. Reports of the fishing in Portugal state that the fish are still running large. Amongst recent arrivals are the "Lisbon" with 2,879 cases, the "Herrera" with 1,792 caases, the "Nile," to Southampton, with 1,680 cases, and the "Narbonne," to Liverpool, with 1,020 cases.

Meats.—There is a very satisfactory trade passing, and prices are firm and without change.

Fruits.—There is a good inquiry for pears, and prices have advanced consequent on the receipt of prices of advices from California that the pear crop is so unsatisfactory owing to blight that the raw fruit is only obtainable at what are regarded as ruinous prices, and the quality, even at the enhanced rates, is not very satisfactory. Those who have stocks of pears, therefore, will find them valuable. There is more inquiry for peaches, although the demand for apricots is not great, and reports from the other side state that the crops of these are fair, and better than last year's. Pines are firm, and in fair demand. The "Machaon" has brought 6,235 cases and the "Bengloe" 1,024 cases pines.

Liverpool, England.

Salmon.—Although a fair trade has been done during the week, British Columbia 1-lb. talls have been in greater request. Half-pounds have further advanced, and are now very scarce.

Lobsters.—Small shipments of new season's goods are quickly cleared at firm rates.

Fruits.—There has been a very good inquiry for California fruits, and the recent advance in pears is well maintained. Apricots continue to go off very well. Some sizes of pineaples are scarce and prices firmer.

Meats.—A moderate business is passing at firm rates.

WANTED—Position as superintendent processor. Acquainted with the latest and most modern machinery and the installation of same. My experience has been in the packing of fish, oysters, fruits and all kinds of vegetables. Over 20 years' experience. Moderate salary. Address, "Latest," care of The Trade.

Make Your Own Cans!

THE NEW SEAM SANITARY CAN.

REQUIRES
NO HOLES or CAPS
The Entire Top Open.

SEALED WITHOUT
HEAT, SOLDER
or objectionable
FLUXES,
PREVENTING SCORCHING AND BLACK SPOTS.

Impossible in packing to lacerate delicate food products. Will stand both retort and bath processing. A perfect sanitary can is obtained, eliminating all the faults of the old unsanitary type, making an ideal package, as cheap, more attractive, wholesome and better than anything yet devised.

A descriptive illustrated catalogue and sample can sent upon request Please state kind of goods packed.

WE FURNISH COMPLETE OUTFITS FOR MAKING THESE CANS.

All Packers, Brokers, Jobbers and Retailers should recommend goods packed only in this package.

MAX AMS MACHINE CO.,
372-374 Greenwich Street,
NEW YORK CITY

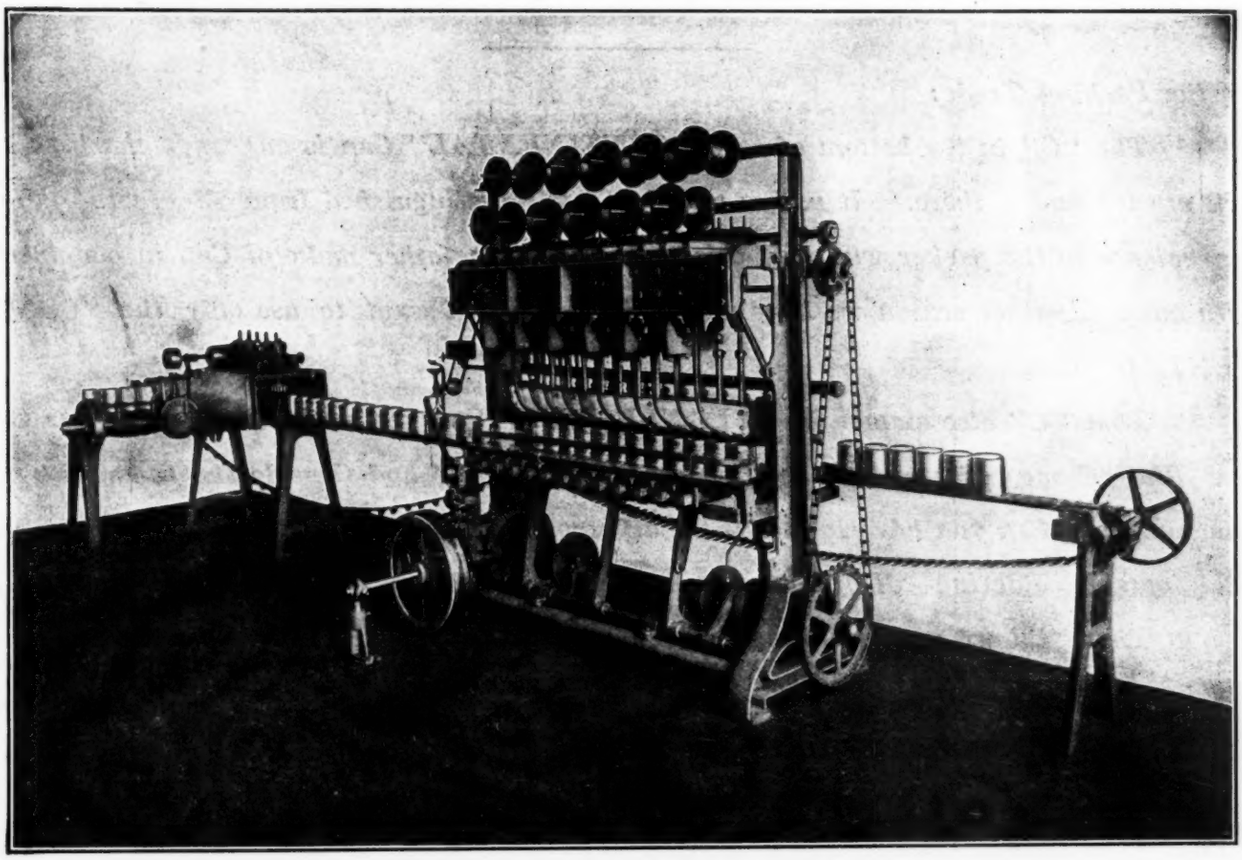
WORKS:
MT. VERNON, N. Y.

AYARS CONTINUOUS CAPPER

IS NOW

CAPPING PEAS

AND THE WORK THIS MACHINE IS DOING CANNOT BE EXCELLED. ENTIRE SATISFACTION IS EXPRESSED BY EVERYONE USING IT OR SEEING IT WORK.



Absolutely positive can feeder and spacer. Has a perfect Wiper which will wipe clean. The aciding device puts the flux or acid on just where required, and only when can is in position. Positive solder feed, direct from spools, and only when cans are in position. Specially constructed Steels, requiring little gas to heat. Caps held down continuously from the time the steels are lifted until the next row is soldered, thus insuring a perfectly cooled joint. Capacity, 4,000 to 4,500 cans per hour. Readily changeable for different sizes or heights of cans.

Each machine is furnished complete with automatic feeder, wiper, aciding machine, automatic capper, can counter, tipping chain, counter-shafts complete, and duplicate steels. Sold guaranteed satisfactory to purchaser.

GET YOUR ORDER IN EARLY

IN TIME

TO CAP CORN AND TOMATOES.

AYARS MACHINE CO., - Salem, N. J.

CONTINENTAL CAN CO.

CHICAGO SYRACUSE

DIRECTORS:

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B. H. LARKIN.
A. W. NORTON, Vice-President.
J. C. TALIAFERRO.

C. A. SUYDAM, Sales Agent.

To the Packing Trade:

The "C" in the bottom of each "CONTINENTAL" Can is our trade mark. You will always find it there. It makes our Can easily distinguished from all others--quite a convenience to the packer who may this season use some other make of Can in conjunction with ours. Another season we hope and believe you will want to use only the "CONTINENTAL" Can.

That "C" also stands for CLEANLINESS. Have you noticed how clean our Cans are? Cut off one end and hold the Can up to the sunlight and then do the same with any other make of Can you have in stock--the difference will surprise you. By our process--entirely outside soldering--all dirt or discoloration is prevented.

That "C" we propose to make stand also for CONFIDENCE--the kind our friends had in us last winter when they gave us their orders before we had a building erected, much less our machinery installed--the kind of CONFIDENCE we intend to merit right along.

That "C" we intend to also stand for CONSIDERATION due our friends and the CAPACITY we have for giving them the best Cans made anywhere.

Modesty prevents our enlarging upon the other good things this "C" stands for, but don't you think these reasons sufficient to let it also spell CUSTOMER in your case?

If you have not sent us an order--why not do so? We will be glad to forward you a sample. It will appeal to you strongly if you like a good, strong, clean Can, made of first-class materials with the highest grade of workmanship.

Please address either Chicago or Syracuse as you prefer.

Yours very truly,

CONTINENTAL CAN CO.

Thos. G. Cranwell, Prest.

It would

worry you SOME to know that your principal competitors were using a machine which did twice as good work as your own did, and it should worry you just as much, and for the same reason, to know they were using

Standard Soldering Flux

and you were not.

It does many times better work than ***any*** of the others.

Next week I'll tell you another reason why you should use my flux.

MANUFACTURED BY

MARLOU CHEMICAL CO.,

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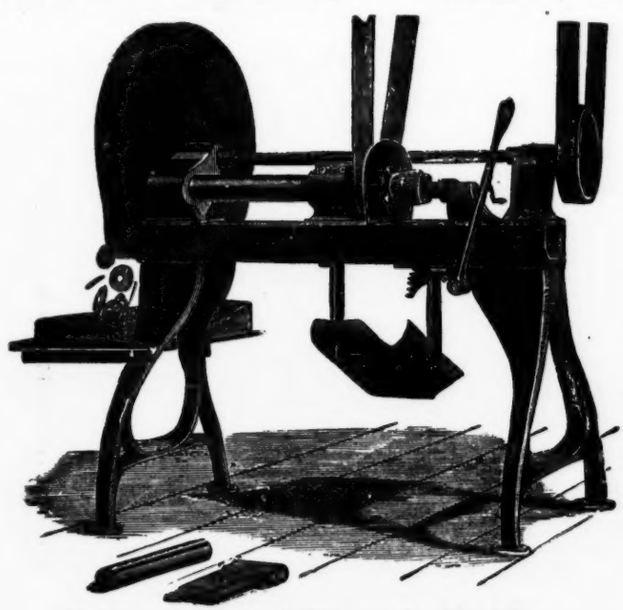


Zastrow's Patent Pineapple Machine.

This machine has recently been put upon the market, and has proven a perfect success. It not only does more work than any other machine of its kind in use, but turns out a better and more marketable article. It is the only machine of its kind that produces a finished slice that will go into a can-hole without breaking. It cores the apple and withdraws the core, splits the apple half through the diameter, sizes it to required diameter to suit the can, and slices it to suitable thickness before leaving the machine. The capacity of the machine with one man and a boy to operate it is from 5,000 to 7,000, and with the use of an additional man will do from 7,000 to 12,000 per day.

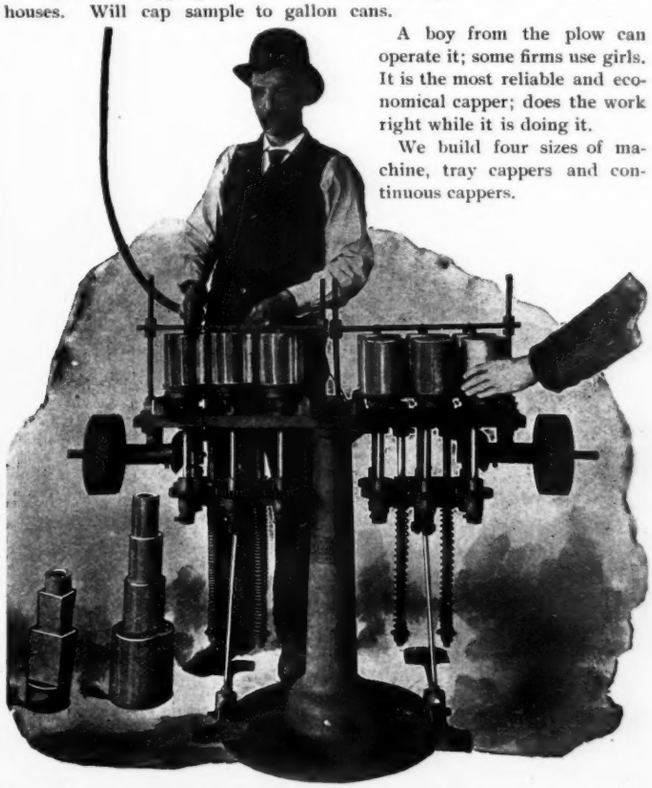
We also manufacture a Pineapple Corer, which cores accurety, to work in conjunction with above machine. These machines will also segment the apple into two, three and six sections, and slice these sections if desired.

HOWARD'S CAPPER

Will interest the man that thinks, buys and plans for a canning factory. Our system of capping is now used by the large as well as the small houses. Will cap sample to gallon cans.

A boy from the plow can operate it; some firms use girls. It is the most reliable and economical capper; does the work right while it is doing it.

We build four sizes of machine, tray cappers and continuous cappers.



M. E. HOWARD, Mfr., - - Indianapolis, Ind

THE TRADE.

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E. S. JUDGE, - - - - - - President and Managing Editor.
A. I. JUDGE, - - - - - - Secty.-Treas., Asst. Editor.

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Packers are invited and requested to use the columns of THE TRADE for inquiries and discussions on all matters among themselves pertaining to their business.

Business communications from all sections are desired, but anonymous letters will be ignored. E. S. JUDGE, Managing Editor.

Entered at the Postoffice, Baltimore, Md., as second-class mail matter.

BALTIMORE, FRIDAY, JUNE 16, 1905.

We have been studying a peculiar condition as shown by the superficial evidences in the canned goods industry during the past two months. It is well known that a nut, bolt or a large pebble may throw an express train off the rails if it is going at a furious rate and it seems to be also true that a little inconsiderable situation may derail a great industry and cause a calamity. There is such a situation at present in the movements of the canned goods industry. Apathy is another name for unhealthy condition, and the apathy of the canned goods business since the first of January has been something unprecedented. It has resulted in an unwarrantable stricture on the part of the buyers for all the supplies they may need for the season, in an independence on the part of growers who distrust the entire season, and therefore in a general dullness of trade that has not been known for more than a dozen years. For ourselves we believe that this is the natural result of the commercial condition. There was and is due a commercial panic, so to call it, or a financial depression, to occur between September, 1904, and September, 1905. But the almost almighty hand which the association of national banks manages to keep on public finances, managed through the public press and otherwise, to so direct public finances, as to almost entirely suppress any doubt or hesitation that might arise either in the individual mind or the or hesitation that might arise either in the individual mind or the mind of the general public. The natural result of this was that all indications of financial depression were superficially obliterated, and the great commercial body of America was made to believe itself healthy—as a small-pox patient might be whose eruptions were driven inwardly. But all who understand such cases know that this is the worst thing that can be done. Confidence given to the patient may succeed in pulling him through his danger, but as a rule the only way of safety is for the disease to come out. Confidence and hope are good things but they will not keep a man from failure when he needs a thousand dollars that he cannot get.

The point we wish to make especially is this: on account of this apathy, the lack of interest of buyers and the further peculiarity of the doubtful nature of all canners' crops, there appears to be the danger of a strange change in the household supplies of fruits and vegetables for the winter months. Now the daughters or the granddaughters rather of the old regime find coming to the front in their minds the methods of their progenitors, two generations back, and the question arises with them as housekeepers, "Can we not better put up our own supplies than buy them the coming winter?" It is reasonably certain that with the exception of apples and strawberries fruits of all kinds will be more than half a failure and the thrifty housekeeper, who has become more thrifty than ever through the teachings of the last twenty-five years, naturally notices that the production of local fruits is only sufficient for the local demand, and she reasons that to send these fresh fruits to distant markets and then buy them back at high prices during the winter would be foolishness not to be thought of. It can be observed at present all over the South, if not elsewhere, that special firms who profess to teach methods of canning and furnish canning outfits for the household, are doing a rushing business; and every bit of this business is so much loss to the canned goods demand. Of course it goes without saying that the results of such efforts would be disappointing in any year of a normal or natural crop, but the housewife dearly loves to tell her lord that she can put up canned goods cheaper than she can buy them; moreover, the failures that she makes, although enumerable are never mentioned, and more than this the pure food department at Washington does not investigate. The sanctity of the kitchen is never invaded by the government, no matter how dirty or disease-breeding it may be. Dr. Wiley is too wise to get onto this trouble.

The queston in point is: Is there a possibility that there may be such a development of this "home canning" as to permanently or for many years injure the great industry? The question here comes home directly to the manufacturers of supplies for the canned goods packers in the inquiry for these small outfits; and in the second place in the question of informing packers generally when they are running establishments that cost far above what they should. The canned goods supply man owes something to the packer and something to his own interests in this matter.

Thus we were all lead to believe last season that the tomato peeling machine had really come as a success. We know now that it was only a "flash in the pan." The matter of claiming that the machine will do its work does not cause it to do its work. But all the world of canned goods packers and of supply men know perfectly well to-day that a successful tomato peeler will have more money profit in it than any other machine that can be put on the market relating to this business and we affirm that the Supplymen's Association owes the packer just such a machine as this. Has American genius sunk so low that it is afraid of this problem and cannot handle it, when there are hundreds of thousands of dollars, if not millions in it for the man who accomplishes it, when they know the profit and the control of the business will go to whoever succeeds in it, and when they know that the production of such a machine means a monopoly in the hands of the great factory in competition with the kitchen cooking, which threatens them to-day?

It is questions like this that require broad consideration and the failuue to elucidate them is the obstacle or pebble that may throw the whole train of the canned goods industry off the track.

Also in a season of dullness like this, which comes once in twelve or fifteen years, the best of our canned goods factories and those worked on the most businesslike methods, should inquire into the cost of their methods and they will find probably in several lines that they have dropped behind the march of improvement; that on account of this discrepancy they are running behind in their profits and it is due to their lack of progressiveness in watching the advance in the making of new machinery for specal purposes. It has been proven in the sugar business that it pays better to clean out an entire establishment of out-of-date machinery and install modern methods at high prices, than to keep along on old-fashioned methods and machinery when it comes in competition with the more modern ideas.

CALIFORNIA LETTER.

San Francisco, Cal., June 9, 1905.

Editor THE TRADE:

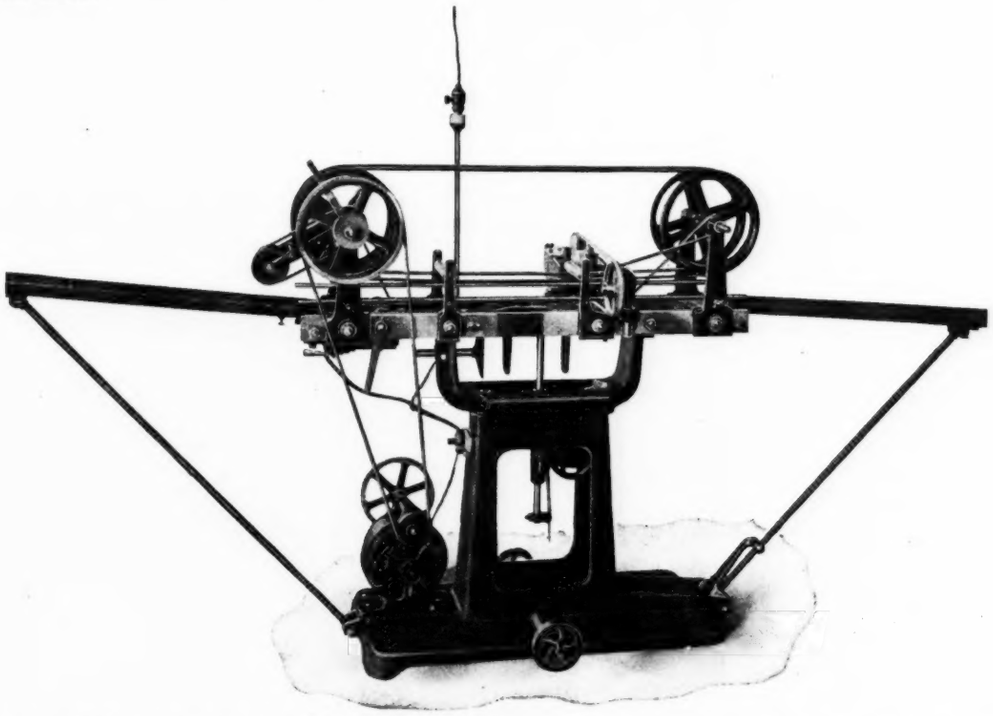
Probably the most interesting development of the week was the naming of opening prices on new pack fruits by two of the largest canners outside of the California Fruit Canners' Association, namely, the Central California Canneries and the California Canneries Company. Each of these concerns pack several hundred thousand cases of fruit per year, so their figures may safely be taken as an index to the situation. All the prices named herein below are quoted f. o. b. California common shipping points for canned fruits, subject to change without notice, and to confirmation and approval of assortment. Minimum car-load 40,000 pounds, or 625 2½-lb. cases to car. The Central California Canneries name the following prices, special attention being called to the principal changes, which are: Pears, 35¢ higher; cherries, 20¢ higher; cling peaches, 5¢ lower; freestone peaches, same as last year, excepting that some of the lower grades are 5¢ lower; apricots, 15¢ lower; and plums, 10¢ lower.

Varieties.	3-lb.x.	2½-x.	2½ x.st.	2½ std.	2½sc.	2½w.
Apricots	2 00	1 35	1 15	1 00	90	85
Apricots, peeled	2 65	1 90	1 75	....	....	....
Apricots, sliced	2 65	1 90	1 75	....	....	....
Cherries, R. A.	3 00	2 35	2 15	....	....	....
Cherries, White	....	2 15	1 90	1 75	1 50	1 35
Cherries, Black	2 50	2 00	1 80	1 65	1 50	1 35
Peaches, Yellow Freestone	2 30	1 60	1 35	1 25	1 10	1 00
Peaches, Lemon Cling	2 50	1 80	1 55	1 40	1 25	1 10
Peaches, Sliced Cling	2 50	1 80	1 55	1 40	....	....
Peaches, White Heath	2 50	1 80	1 55	1 40	1 30	1 15
Peaches, White Sliced	2 50	1 80	1 55	1 40	....	....
Pears, Bartlett	2 50	2 00	1 85	1 65	1 50	1 25
Plums, all varieties	2 00	1 25	1 05	95	85	80
Grapes, Muscat	2 00	1 25	1 05	95	85	80
Apples	....	1 50	1 35	1 25	....	....
Blackberries	2 25	1 50	1 40	1 30	1 20	1 10
Raspberries	2 50	2 00	1 85	1 75	....	....
Strawberries	2 40	1 90	1 75	1 65	1 45	....

TO PREVENT DISCOLORED LABELS

STOP USING PASTE!

When the cans sweat, it is the paste that causes the discoloring. Are you aware of the immense loss entailed every year by the use of this adhesive? Millions of cans have to be relabeled.



The BURT LABELING MACHINE uses a water-proof cement to apply the labels---this cement holds them so tight that nothing but tearing will remove them; moisture (caused by sweaty cans) HAS NO EFFECT. Hundreds of canners have found this feature of the BURT LABELER to be well worth its cost.

The installation of this machine means the use of the most "modern method of labeling"--in quality, quantity and economy. Write for the little booklet fully explaining.

Burt Machine Company,

BALTIMORE.

ONE-POUND GOODS.

Varieties.	2½ lb. ex. grade Tall.	2½ lb. ex. grade Flat.	Ex. standard Tall.	Ex. standard Flat.
Apricots	95	1 00	90	95
Apricots, Peeled	1 30	1 35	1 20	1 25
Apricots, Sliced	1 30	1 35	1 20	1 25
Peaches, Lemon Cling	1 05	1 10	95	1 00
Peaches, Sliced Cling	1 05	1 10	95	1 00
Cherries, R. A	1 40	1 50	....	....

The California Canneries Company put out the following prices, which it will be observed differ somewhat from those named above. The principal changes from last year's prices are: Extra standard and standard pears, 15¢ per dozen lower on second pears and 5¢ per dozen lower on water pears; 5¢ per dozen higher on cling peaches; 5¢ per dozen higher on extra standard apricots; 5¢ per dozen lower on water apricots; and 10¢ per dozen higher on extra, extra standard and standard cherries. The prices are:

Varieties.	3-lb.x.	2½-x.	2½-x.st.	2½-std.	2½sc.
Apricots	2 00	1 40	1 20	1 00	90
Apricots, Peeled	2 50	1 80	1 60	....	....
Blackberries	1 90	1 50	1 40	1 30	1 20
Cherries, Black	2 75	2 35	2 00	1 80	1 60
Cherries, White	....	2 35	2 00	1 80	1 60
Cherries, R. A	2 90	2 50	2 25	2 15	1 80
Grapes, Muscat	1 70	1 25	1 05	1 95	85
Peaches, Yellow Freestone	2 25	1 60	1 35	1 25	1 10
Peaches, Lemon Clings	2 50	1 85	1 60	1 45	1 30
Peaches, White Heaths	2 40	1 85	1 60	1 45	1 30
Peaches, Lemon Cling, Sliced	2 50	1 85	1 75	1 50	....
Pears, Bartlett	2 50	2 00	1 75	1 55	1 35
Plums, Egg	1 75	1 25	1 00	90	85
Plums, G. G	1 75	1 25	1 00	90	85
Plums, G. D	1 75	1 25	1 00	90	85
Plums, Damson	1 75	1 25	1 00	90	85
Raspberries	....	....	2 20	....	....
Strawberries	....	....	1 75	....	....
Tomatoes	....	....	85	70	....

Varieties.	Gal.x,std.	gal.std.	gal.wr.	gal.pie.
Apricots	3 50	3 20	2 25	2 00
Blackberries	3 90	3 60	3 40	3 10
Grapes, Muscat	3 25	2 85	2 25	2 05
Peaches, Yellow Freestone	4 25	4 00	3 25	2 50
Peaches, Lemon Clings	4 75	4 35	3 50	2 75
Peaches, White Heath	4 75	4 35	....	....
Pears, Bartlett	5 00	4 60	3 40	2 10
Plums, Egg	3 05	3 00	2 25	2 00
Plums, G. G	3 05	3 00	2 25	2 00
Plums, G. D	3 05	3 00	2 25	2 00
Plums, Damson	3 05	3 00	2 25	2 00
Tomatoes	2 35	2 15	....	....

The statement made early in the season that the deciduous fruit crop of this State was three weeks ahead of its usual appearance, has been borne out by the results, notwithstanding the fact that considerable cool weather has prevailed in the Sacramento and San Joaquin Valleys. The largest deciduous fruit handlers in this State ("The California Fruit Distributors") state that the total shipments of deciduous fruits this year aggregate 178 car-loads so far, as against 70 car-loads at the same period last year. Growers and shippers join in the statement that the fruit is just beginning to come into shape for the market, and they predict that the movement in the immediate future will be greater than ever known in California so early in the year. In the next few days the apricot crop will move eastward in great volume, and the heavy plums and early pears will soon follow. The first samples of dried apricots of this year's crop were delivered to a local dried fruit house on May 31st, which is the earliest ever known in the history of the dried fruit industry of California.

For some little time we have been experiencing unusually cool weather for this season of the year, and the fear has been expressed that such weather presages hot forcing weather before this month is out and which may extend into July and August. Should such a condition come about, it means a short season, with curtailed packs of both peaches and apricots.

The pear situation has developed into considerable of a boom during the past week or ten days. It has been well known for some time that the pear crop would be light, and not only so, but there has been evidence of considerable scab. The pear blight has during the past few years materially cut down the pear industry of the State, and it has been feared that the certain material shortage this season would cause a scarcity for

THE WOERNER CAPPING MACHINE.

It is a power capper requiring less than one horse power to operate. Two half-grown boys, with no previous experience can cap from 12,000 to 20,000 3-pound cans per day.

Without any adjustment it will cap one and two-pound cans equally as well as three-pound cans, without risk or worry. It is always ready for work for a large or small quantity as desired.

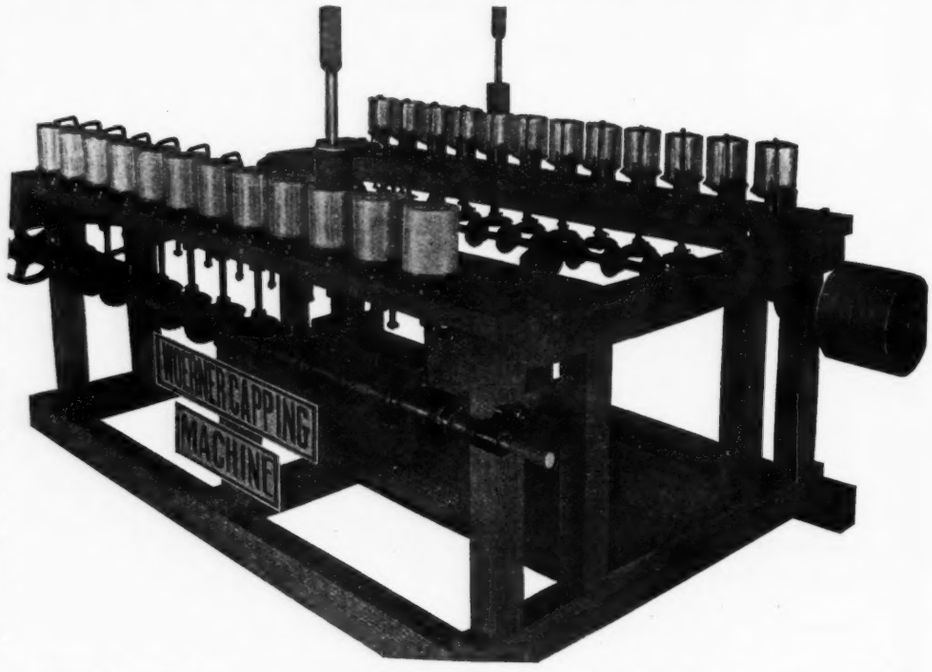
It prevents strikes on capping in your factory, as any boy or man, with no knowledge of capping, can do the work as well as a professional.

When you receive the machine from the railroad company it is all ready to belt up and go to work. No guess coming from anyone.

It will do better work than any of the high priced machines. No machinist is required to keep it in running order, nor any high priced gas apparatus to run it, simply Clark's Oil System or gasolene pressure, nothing more.

It is not a new machine but a well tried capper. I have had it in use for twenty-seven years, making the necessary improvements from time to time. I am therefore able to give you the benefit of my own practical experience for this length of time.

It requires no one to look after it, as it can not get out of order and will last a lifetime.



It will cap your cans, any size opening, at an expense of less than three cents per 100 cans. This expense is less than any other capper will show.

It requires four and a half by seven feet of floor space. It has a tight and loose pulley, and should run at a speed of about sixty, and not over seventy, revolutions.

It is the cheapest and best capper now on the market, costing $300, F. O. B. cars, Liverpool, N. Y. We have two of the cappers in use ourselves, and now we have one on hand to ship. We will always keep from one to three on hand to avoid disappointment in shipping.

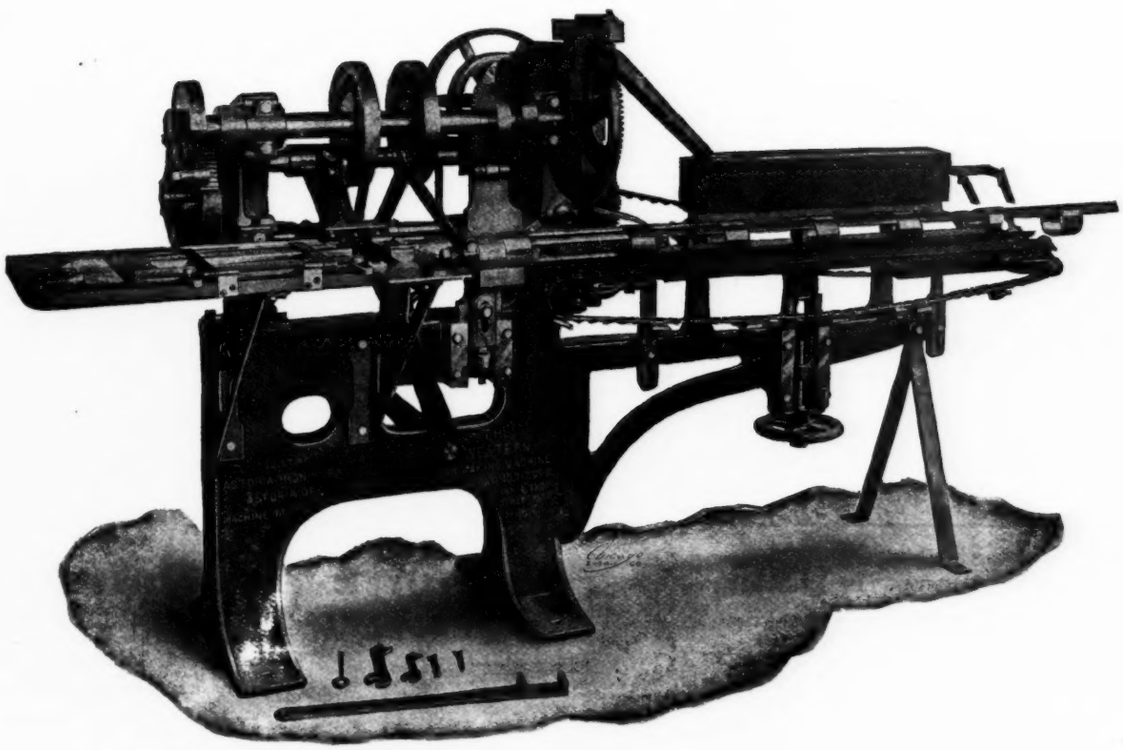
DAVID C. WOERNER, Liverpool, N. Y.

S. O. RANDALL,
416 Marine Bank Bldg., Baltimore,
Southern Agent.

WESTERN

LOCK SEAM CAN-MAKING MACHINE

FREE FROM ALL PATENT LITIGATION.



High-Speed Automatic Can-Making Machinery,

Lock Seam Body Machines,

Headers, Crimpers, Floaters, Testers.

The Western Can-Making Machinery Company,

Stiles-Morse Co., Agents,

65 W. Washington St., - - Chicago, Ill.

canners' use. Acting upon this idea, bidding between several of the canners has been active of late, and prices have been run up to $60 to $75 per ton for first-class fruit. The effect of this will probably be to curtail the shipment of fresh fruit, and as a result canners will doubtless have more pears offered them a little later on than they anticipated. The opinion of many is to the effect that prices on pears will be very much lower a little later on.

In vegetables there is nothing new to report. The cool weather is holding back asparagus packing so that it may infringe on the fruit packing season somewhat. Peas are being packed but slowly because of the coolness.

"CALIFORNIAN."

We are able to give herewith the official price list of the California Fruit Canners Association. In our California letter will be found the price lists of the Central California Canneries Company and that of the California Canneries Company.

Minimum car-load weights—subject to change without notice—Eastern, Southeastern and Southwestern points taking 75c basis rate, 40,000 lbs.; all other points, 30,000 lbs.

Varieties.	3-lb.x.	2½-x.	2½-x.st.	2½-st.	2½-st.	2½-w.	2½-p.
Apples	2 00	1 50	1 30	1 20	1 10	1 00	95
Apricots	2 15	1 40	1 10	1 00	85	80	75
" peeled	2 55	1 80	1 50	.....	.....	.....	.....
" sliced	2 55	1 80	1 50	.....	.....	.....	.....
Blackberries	2 00	1 50	1 25	1 15	1 05	95	95
Cherries (Royal Anne)	4 00	3 00	2 50	2 25	.....	.....	.....
Cherries (White)	4 00	3 00	2 50	2 25	.....	.....	.....
Cherries (Black)	3 00	2 40	2 00	1 75	1 60	1 50	1 50
Grapes (White Muscat)	2 00	1 30	1 05	95	85	80	80
Nectarines	.....	.....	1 25	1 15	1 05	.....	.....
Peaches (Yellow)	2 40	1 70	1 40	1 25	1 15	1 05	85
							95 pld
Peaches (Lemon Cling)	2 50	1 85	1 60	1 35	1 20	1 10	
							100 pld
Peaches (Lemon Cling Sliced)	2 50	1 85	1 60	1 35	.....	.....	.....
Peaches (White Heath)	2 50	1 85	1 60	1 35	1 20	1 10	1 00
Peaches (White Heath Sliced)	2 50	1 85	1 60	1 35	.....	.....	.....
Pears (Bartlett)	3 00	2 25	2 00	1 65	1 30	1 20	90
							95 pld
Plums (Green Gage)	1 75	1 25	1 00	90	80	70	70
Plums (Egg)	1 75	1 25	1 00	90	80	70	70
Plums (Gold Drop)	1 75	1 25	1 00	90	80	70	70
Plums (Damson)	1 85	1 35	1 05	95	85	80	80
Raspberries	.....	2 50	2 25	2 00	1 90	.....	.....
Strawberries	.....	2 00	1 75	1 60	1 40	.....	.....

Varieties.	Gal. x.3-lb. Grade.	Gl.x.2½ Grade.	Gl.x.st.	Gl.st.	Gl.w.	Gl.pie.
Apples	....	....	3 75	3 25	....	2 40
Apricots	5 00	4 50	3 25	3 00	2 15	2 00
Apricots, peeled	6 00	5 50	....	....	....	....
Apricots, sliced	6 00	5 50	....	....	....	....
Blackberries	....	....	3 50	3 25	3 00	2 75
Cherries (R. A.)	....	....	....	....	....	....
Cherries (white)	....	....	....	....	....	4 00
Cherries (black)	....	....	....	....	....	4 00
Grapes	....	....	3 25	3 00	2 15	2 00
						2 60 pld
Peaches (yellow)	6 25	5 00	4 35	4 00	3 00	2 25 unpld
Peaches (L. C.)	6 75	5 50	5 00	4 25	3 25	2 75 pld
Peaches (L. C. sliced)	6 75	5 50	5 00	4 25	....	....
Peaches (White Heath)	6 75	5 50	5 00	4 25	....	2 25 unpld
						2 60 pld
Peaches (Wh. Heath, sl.)	6 75	5 50	5 00	4 25	....	....
						2 60 pld
Pears Bartlett	7 50	7 00	6 00	5 25	4 00	2 25 unpld
Plums (G. G.)	4 75	4 00	3 00	2 75	2 20	1 90
Plums (Egg)	4 75	4 00	3 00	2 75	2 20	1 90
Plums (G. D.)	4 75	4 00	3 00	2 75	2 20	1 90
Plums (Damson)	4 75	4 00	3 00	2 75	2 50	2 15

I-LB. TALL CANS.

Varieties.	Extra.	Ex. std.
Apricots	1 00	90
Apricots, Peeled	1 20	1 10
Apricots, Sliced	1 20	1 10
Peaches, Lemon Cling, Sliced	1 00	90
Peaches, White Heath, Sliced	1 00	90

EXTRA TABLE FRUITS—IN GLASS.

Varieties.	32-oz.	26-oz.
Apricots	3 40	3 00
Apricots, Peeled	4 25	3 50
Peaches, Lemon Cling	4 25	3 75
Peaches, Sliced, for Cream	4 25	3 75
Plums, Reine Claude	3 25	2 75

SOLE AGENTS IN THE EAST FOR

The Sprague Canning Machinery Co.

"Hawkin's" Continuous Capper,
"Jersey Queen" Filler,
Model "M" Corn Cutter,
Corn Cookers, Silkers,
and all
MACHINES FOR CANNING PURPOSES.

A 608 page Catalogue for the asking.

Dont worry, ask me, I'll get it for you.

GEO. E. LOCKWOOD, 308 CHESTNUT STREET, Philadelphia, Pa.

It it is used in a Canning Factory I Sell it.

Cans, Shooks, Solder, Crates, Climax Flux, "Lockwood" Gas Machines. Tools, and Etc., Etc.

SECOND HAND CANNING MACHINERY.

My Motto:—
The Buyer Must be Satisfied.

Improved Sauer Kraut Cutter.

BEST KRAUT CUTTER IN THE WORLD.

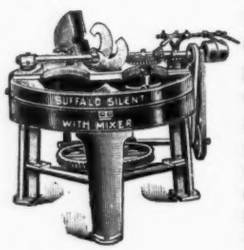
Cuts the Cabbage long, so much desired to make the best Kraut.

Two Sizes for Hand and Power.

Some References of Firms Using Them.

Skaneateles Sauer Kraut Co., Skaneateles, N. Y.
Ring Rose Pickling Co., Minneapolis, Minn.
Manitowoc Pickling Co., Manitowoc, Wis.
A. Grossenbach & Co., Milwaukee, Wis.
Pickards Vinegar Co., Leavenworth, Kan.
Le Roy Canning Co., Le Roy, N. Y.
Erie Preserving Co., Lockport, N. Y.
F. Roebrecht, Newark, N. J.
C. Ricker, Stapleton, L. I.
T. J. Kurdle, Baltimore, Md.
Gross Bros., Baltimore, Md.
John Blaul & Sons, Burlington, Ia.
Blue Grass Canning Co., Owensboro, Ky.
Blue Hill Preserving Co., Boston, Mass.
Wm. Pomerich, Oshkosh, Wis.
Geo. Schneider, Philadelphia, Pa.
Adams Bros. & Co., Philadelphia, Pa.
Geo. Raemish, Winsor, Wis.
Clyde Kraut Co., Clyde, N. Y.

Vegetable, Fruit and Meat Cutter.



Buffalo Silent Cutter.

FASTEST CUTTER IN THE WORLD For Mince Meat, Picalilli, Onions, Horse Radish, Crushed Fruits Etc.

Core Cutter.

Saves the CORE GIVES KRAUT BETTER FLAVOR and Keeps Better.

Saves 15 to 20%

Write for Catalogue.

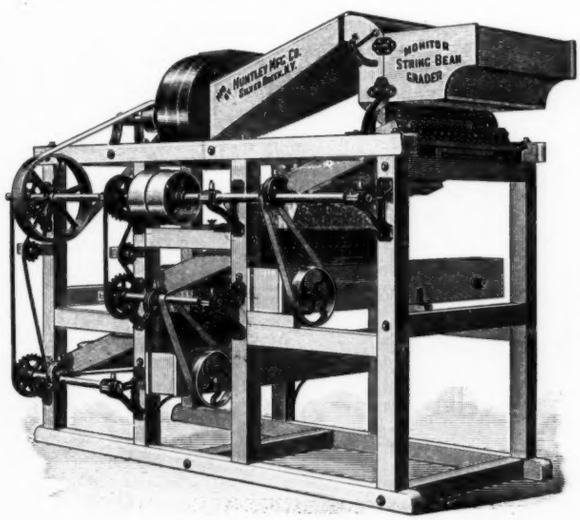
JOHN E. SMITH'S SONS CO.,
BUFFALO, N. Y., U. S. A.

Handling String Beans to Best Advantage is only Possible with machines of Monitor make.

The Monitor String Bean Grader, illustrated below, is really in a class by itself, because of the perfection with which it operates.

The grading surface consists of three traveling shoes or beds, each one of which travels independently of the other two.

Each shoe contains a series of brass rolls 15-16 of an inch in diameter and each roll has an oscillating movement by which clogging is prevented and a uniform capacity and grading is assured at all times.



MONITOR PEA GRADER.

The Monitor String Bean Grader makes four distinct grades or classifications, the first, second and third of which pass through the rolls, and the fourth, which tails the largest beans over the lower end of the bottom shoe.

The grading is commercially correct.

The grading is absolutely uniform.

The grading cannot be equalled by any other device or machine made.

The capacity ranges from 40 to 50 bushels per hour.

This machine removes the uncertainty of grading beans common with most machines of its type.

Write today and let us send you more detailed information.

Huntley Manufacturing Co.,

SILVER CREEK, N. Y.

A Bright Can with a Bright Future.

In a conversation with Mr. Thos. G. Cranwell, president of the Continental Can Company, than whom few men are better known in the canned goods business, he called our attention to the fact that the cans his company would turn out would be found cleaner and brighter than any now on the market. This was attributed to the machinery used in their production, a feature peculiarly its own.

A sample can recently sent us bears out this claim, for the first thing that struck us, upon removing it from its box, was its bright, cleanly look. Then came to us the remarks of Mr. Cranwell.

The can is neat and well made, with a lock seam side and the ends well sweated in with solder from the outside. The system this can is made upon has been proven one of the best recently invented, and has long been known as the California system. It is now controlled by the Continental Can Company and used in their plants, both in Syracuse and Chicago. Both of these plants are now busily at work turning out packers' cans; and owing to their fine shipping facilities at both plants, they expect to be able to take care of all demands made upon them. Nevertheless they trust that their many friends will not wait until the rush of the season to get their orders in, but will act now while there is more time.

The can will certainly catch the attention of any packer, and if any one should desire a sample, we feel confident they will be glad to send one. They likewise supply the solder-hemmed cap, a sample of which accompanied the can received, so that they can take care of this part of the order also.

Adopts Resolutions.

At a regular meeting of the New York State Canned Goods Packers' Association, held at Syracuse, June 8, 1905, the following resolutions were adopted:

WHEREAS, Death has removed from this Association Simeon G. Curtice, a man widely known in the canned goods business.

Resolved, That the members of this Association regret the loss of their kindly brother, and extend to his family and friends their sincere sympathy in the loss of so worthy and estimable a business and friend.

Resolved, That a copy of these resolutions be sent to his family.

Resolved, That these resolutions be printed in the trade papers.

Resolved, That these resolutions be incorporated in the minutes of this meeting.

FOR SALE.

One Ferris Wheel Tomato Scalder, Made by Faucher Machine Co., Baldwinsville, N. Y. Slightly used.

Address J. B.
6-16-2 care The Trade.

FOR SALE.

Eighty bushels of green pea seed for sale cheap.

Address,
D. W.,
Care of The Trade.

WANTED.

Wanted at once a good second hand pea separator for immediate shipment. Address,
D. W.,
Care of The Trade.

FOR SALE.

One Hawkins Capper.
One Moore & Bristol Tomato Filler, both good as new.
Address A. W.,
j9-tf Care of The Trade.

FOR SALE.

Boilers, Engines, Stacks, Breechings, Tanks, Heaters. Complete Steam Plants furnished. Prompt attention to Marine and Stationary repairs. Atlantic Iron Works, Allen and Clement Sts., Lacust Point. JAMES McCOY, Proprietor,
Office, 18 and 20 N. High St., Baltimore, Md.

FOR SALE.

One Smith Buffalo Cabbage Coring Machine.

Address,
BUFFALO,
Care of The Trade.

Strawberry. *Raspberry.*

Vegetable Colors.

The Food Laws and Rulings of Food Commissioners are opposed to coal tar colors. Carmine and Cochineal are not vegetable colors. We offer

RED, BLUE, YELLOW, GREEN, &c.

STRICTLY VEGETABLE COLORS

OF GREAT INTENSITY AND ABSOLUTE PURITY.

THE ONLY SAFE COLORS TO USE.

Prices and particulars on application.

THE PRESERVALINE MFG. CO.,

41-43 Warren Street,
NEW YORK.

CHICAGO,
190 Michigan Street.

SAN FRANCISCO,
441-443 Third Street.

PEA PACKERS, ATTENTION!

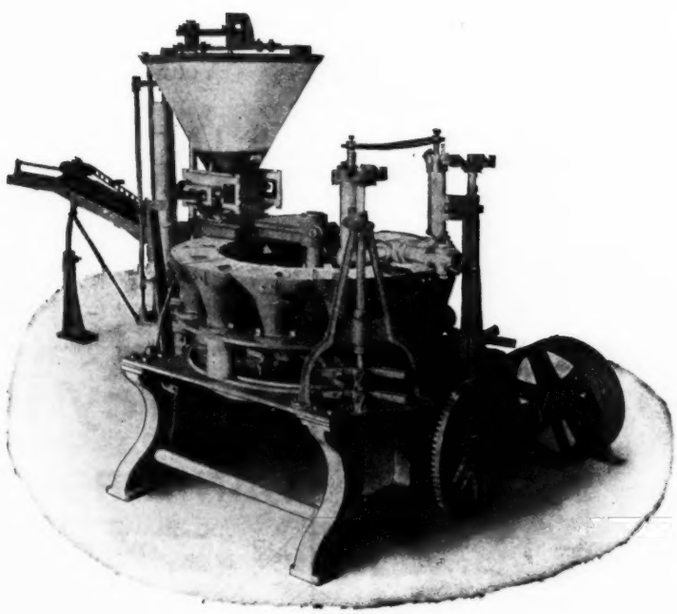
When we first brought out this year our new

ROTARY PEA FILLER

We made up but one lot of the Machines, but the demand has been so heavy that we were compelled to build a Second lot and we now have

ONLY ONE MACHINE LEFT.

We offer this to Pea Packers subject to prior Sale.



Guaranteed Satisfactory to Purchaser.

AYARS ROTARY PEA FILLER

Will fill all grades and sizes of peas without mashing or clogging. Amount of peas put in each can may be varied as desired while the machine is in motion. Will brine accurately, with no waste, and only when cans are in position. All cans filled exactly alike. May be used as a briner for beans or other goods. Capacity, 2,000 to 5,000 cans per hour.

SEND FOR CATALOGUE.

AYARS MACHINE COMPANY,

SALEM, NEW JERSEY.

NEW LOCK SEAM CAN! NEW LOCK SEAM CAN!

JOHN W. MANN & CO.,

MAKERS OF

Fruit and Vegetable Cans

We are prepared to furnish the trade with the best Lock Seam Can that can be produced. Our factory is equipped with the most modern Automatic Machinery for making packers Cans. We invite your correspondence, and before placing your orders compare our prices with those of our competitors. Prices subject to change without notice.

Yours truly,

JOHN W. MANN & CO..

902 to 920 S. CAROLINE STREET, BALTIMORE, MD.

Edw. Renneburg & Son.

MACHINE and BOILER WORKS.

1917-1919 Aliceanna St. Baltimore, Md.

IMPROVED STEEL PROCESS KETTLE.

Equipped with all the latest improvements. Strongly and accurately made. Has been used for years with perfect satisfaction.

Jeffrey Machinery

—FOR—

CANNERS AND PACKERS

—INCLUDES—

Conveyors for Crates, Boxes and Baskets Endless Apron Carriers.

Peeling Tables, Basket, Package and Barrel Elevators, Chain Belting

CATALOGUES FREE.

THE JEFFREY MANUFACTURING CO.

COLUMBUS, OHIO.

New York. Chicago. Pittsburg. Denver. Knoxville. Charleston, W. Va.

FOR SALE.

The following machinery, in perfect running order, is offered at bargain prices:

1 Crosby Lock Seamer, with equipment for two and three pound cans.

1 Crosby two pound Header.

1 Crosby Rotary Crimper for two pound cans.

1 Crosby Rotary Crimper for three pound and gallon cans.

1 Crosby Invertible End Soldering Machine.

1 U. I. D. Co. Header for two and three pound cans.

1 Conant Single Cooker.

1 Conant Double Cooker.

3 1893 pattern Sprague Corn Cutters.

1 Burnham Double Cooker.

1 Stevens Tomato Filler.

2 Springfield No. 3 Gas Machines.

For particulars, address,

S. F. SHERMAN,

Utica, N. Y.

OUR

SOLDER Is made to suit our customers and we please all.

WIRE, BAR AND DROP SOLDER.

ALSO

Acid, Spelter & Soldering Irons.

S. JOHANCEN & COMPANY,

737 EAST PRATT STREET

BALTIMORE, MD.

A Canner's Trust

has to be placed in the machinery and appliances he uses, therefore a fhrifty packer will look up these now and see that they are all in good working order, and that he is well supplied.

We can Supply the Stock of

Crane Fixtures, Crates, Fixtures, Fire Pots, Burners, Valves, Furnace Doors, Grate Bars, Gasoline and Air Tanks, Jacket Kettles, Scalding Baskets, Steam Gauges, Trucks, Fruit knives and Parers, Capping and Tipping Coppers, Hand Cappers, Steels, etc., all at lowest prices. And

Tomato Scalders. Process Kettles. *Order at Once*

A. K. ROBINS & CO.

(S. M. SINDALL.)

AGENTS FOR

King, Queen,

Moore & Bristols,

and Stevenson,s

TOMATO FILLERS.

726 E. PRATT ST., BALTIMORE, MD.

Every time you see this advertisement we want you to think of FLUX.

And every time you think of FLUX, we want you to remember that

EUREKA SOLDERING FLUX

Is the Best and Most reliable.

The Safest and Most Economical.

The Purest and Cheapest.

Our booklet tells how and why. Send for it today. Better still, send an order for a hundred pound keg.

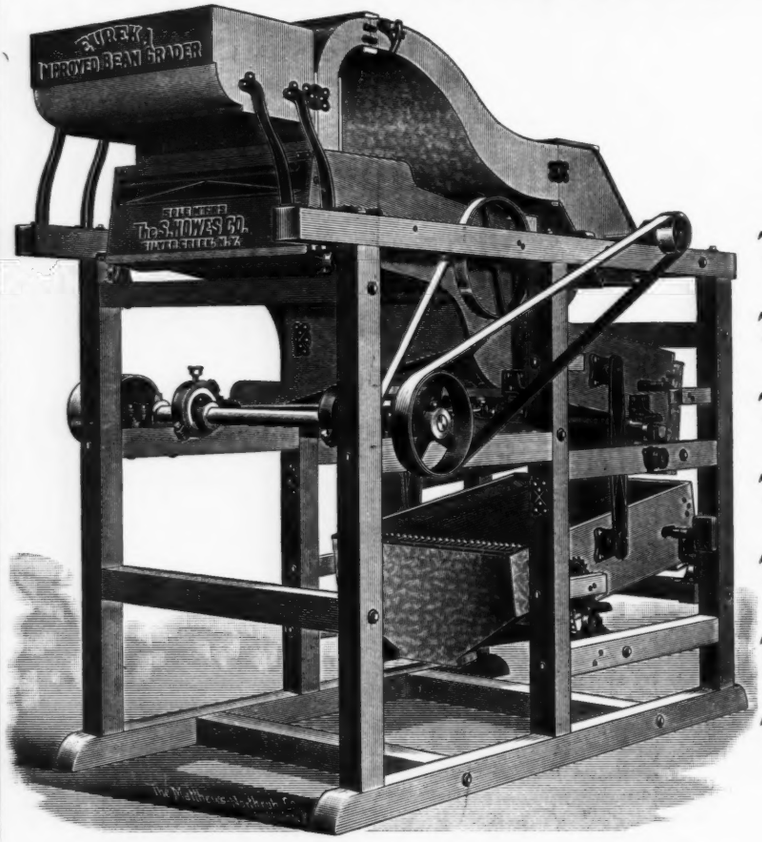
GRASSELLI CHEMICAL CO.

CLEVELAND, OHIO.

EUREKA EUREKA

OUR LINE OF

EUREKA CANNING MACHINERY



IS THE MOST COMPLETE IN THE WORLD—IT INCLUDES, AMONG OTHERS,

The Eureka Green Pea Grader,

The Eureka Green Pea Cleaner,

The Eureka String Bean Grader,

The Eureka String Bean Cutter,

The Eureka String Bean Filler,

The Eureka Tomato Pulper,

The Eureka Corn Husker.

MODERN AND UP-TO-DATE IN EVERY DETAIL.

IRON-CLAD GUARANTEE ACCOMPANIES EVERY SALE.

THE RESULT OF YEARS OF EXPERIENCE.

The S. Howes Company,

(INCORPORATED)

Silver Creek, N. Y.

EUREKA EUREKA

BALTIMORE CANNED GOODS MARKET.

REPORTED BY BROKERS.

F. O. B. Baltimore. Country Goods, F. O. B. Cannery.

UNLABELED GOODS ABOUT 2½c. LESS.

APPLES.

	Cash.		Regular.	
Standard 2s	$		50	
" 3s			57½	70
" Gallons			1 65	1 90

BAKED BEANS.

Lunch 1s	$		31	42
" 2s			40	70
Tall 2s			40	70
" 3s			55	90

BEANS.

Green String 2s	$		50	75
" " 3s			75	90
" " Gallons			2 00	2 25
White Wax 2s			45	65
" " 3s			80	90
" " Gallons			1 75	2 00
Refugee 2s			80	
" Extras, 2s			1 25	1 50
Green Lima 2s				90
" " small 2s				1 25

BERRIES

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Strawberries	$		57½	
" Extra Fancy Preserved Strawberries			1 20	1 25
No. 1 Ex. Pres. Strawberries			75	
" 2 Standard Raspberries			70	
" Ex. Pres. Red Raspberries			1 20	
" Standard Blackberries			90	
" 3 " "				
" 2 Extra Blackberries			1 20	
" " Fancy "				
" Standard Gooseberries			80	
" " Blueberries			65	

T. J. MEEHAN & CO., Brokers, Baltimore.

Blackberries, 2s	$		60	65
" " Pres			80	85
Blueberries, 2s			62½	65
Strawberries, 2s			52½	55
" Preserved 1s			75	80
" " 2s			1 15	1 30
" Gallons			2 75	3 00
Gooseberries, 2s			75	80
Raspberries, Red 2s			67½	70
" " " Preserved			1 00	1 10
" Black 2s			67½	70
" " " Preserved			1 00	1 10

CHERRIES.

Red 2s	$		55	60
White 2s			90	1 10
Extra White			1 20	1 25

CORN.

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 2 Full Standard, Shoepeg	$		55	60
" New York or Maine Style			55	70
" Seconds, Soaked				
" Standard, Evergreen			50	55

J. L. ROWLAND & CO., Brokers, Baltimore.

No. 2 Full Standnrd, Moist Pack	$		55	60
" New York or Maine Style			67½	75
" Seconds				

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Sugar Corn, Harford Co.	$		50	
" " " Dry Packed			65	
" Ex. Sugar Corn, fine qual., dry pk'd.			85	

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Full Standard, Moist	$	50	55	57½
" New York or Maine Style Dry Pack		50	55	60
" Seconds " " "				52

CORN AND TOMATOES.

No. 2	$		65	
No. 3				

OKRA.

Standard 2s	$			70
" 3s				90

OKRA AND TOMATOES.

No. 2	$		57½	60
No. 3			70	75

OYSTERS.

2s, 4 Ounce	$		75	
1s, 5 "			80	90
1s, 8 "			1 40	1 45
2s, 10 "			1 50	1 65
1s, Light Weight			42½	47½
2s, Light Weight				
1s, Lunch Tins				
1s, 6 Ounce Selects				
2s, 12 " "				

OYSTERS—Continued.

T. G. CRANWELL & CO., Brokers, Baltimore.

		Cash.		Regular.	
No. 1 Extra Lunch	$			1 60	
" 2 "					
5 oz. No. 1 Standards					75
10 " "					1 50
5 oz. Standards, tall cans				77½	
10 " " "				1 47½	
4 oz. No. 1 Cove				70	
8 " 2 "				1 40	
No. 1 Light Weights				45	
" 2 " "				85	

PEARS.

Bartlett 2s	$	65		
" 3s		75		
Extra Bartlett 2s				
" " 3s				

PEACHES.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 3 Standard, Yellow	$		1 30	1 60
" Seconds, "			1 15	1 20
" Pie Unpeeled			72½	80

T. J. MEEHAN & CO., Brokers, Baltimore.

3-lb. Extra Standard Yellow Peaches	$		1 50	1 60
3-lb. " Selected " "			1 65	1 75
No. 3 Standard, Yellow, country packed			1 40	1 45
" Seconds, Yellow			1 15	1 20
" " White			1 10	1 15
2-lb. " Peaches			85	90
No. 2 Standard, Yellow			1 10	1 15
" " White			1 10	1 15
Gallons, Pie				2 75
3-lb. Pie			70	72½

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 3 Pies, Unpeeled	$		75	
" " Peeled			1 00	
Gallon Pies, Unpeeled			2 60	
" " Peeled			3 75	
No. 2 Seconds, White			80	
" " Yellow			85	
No. 3 Seconds, White			1 10	
" " Yellow			1 15	
No. 2 Standards, White			95	
" " Yellow			1 00	
No. 3 Standards, White			1 40	
" " Yellow			1 45	
" Ex. Selected, Yellow		1 60	1 75	

PEAS.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Early June, Full Standard	$		70	80
" " " Sifted			90	1 00
" " " 2ds, labeled Standard			55	60
" Soaks			40	45
" Seconds			55	60
" Marrowfat, Full Standard			65	70
" " White				
" " Soaks			40	45

T. G. CRANWELL & Co., Brokers, Baltimore

No. 2 Second Marrowfat	$		60	
" Standard " White			70	
" Second Early June			60	
" Standard "			75	
" Extra "			85	
" Sifted "			90	1 00
Ex. Sifted "			1 25	1 40
Ex. Fan. Sf'd " Petit Pois			1 60	1 75

PINEAPPLE.

Standard 1s, Eyeless and Coreless			75	80
" 2s, " "			1 00	1 10
Extra 1s, Cocktail			85	90
" 2s, "				
" 1s, Grated			85	90
" 2s, "			1 80	1 90
Extra 1s, Eyeless and Coreless				
" 2s, "			1 50	1 60
" 1s, Grated				
" 2s, "			1 55	1 65
Preserved 2s, Eyeless and Coreless			1 80	1 90
" " Grated			1 80	1 90
Seconds 2s, Sliced			70	90
Pie Grated 3s				70
Pie Grated, Gallons			2 10	

T. G. CRANWELL & CO., Brokers.

No. 2 Seconds, Not Eyeless	$		70	
" " Eyeless and Coreless			85	
" Standards, Not Eyeless			90	
" " Eyeless and Coreless			1 00	
" Ex. " " "			1 30	
No. 1 Ex. Fancy Sliced, Eyel's & Corl's			90	
" " Grated			90	
" " Cocktail			90	
No. 2 Extra Fancy Grated			1 75	
No. 3 Pie Grated, in Water			65	
" " in Syrup			70	
Gallon " in Water			1 90	
" " in Syrup			2 00	

TOMATOES.

T. J. MEEHAN & CO., Brokers, Baltimore.	Cash.		Regular.	
No. 3 Full Standards	62½	.....	65	.....
" Seconds	.....	.....	60	.....
No. 2 Full Standards	.....	.....	55	.....
" Seconds	.....	.....	50	.....
Gallons, Standard	1 65	.....	1 75	.....
J. L. ROWLAND & BRO., Brokers, Baltimore.				
No. 3 Full Standard	65	70	.....	.....
" Seconds	60	62½	.....	.....
No. 2 Full Standard	50	52½	.....	.....
" Seconds	45	50	.....	.....
H. H. TAYLOR & SON, Brokers, Baltimore.				
No. 3 Full Standard	.....	62½	65	67½
" Seconds, Labeled Standards	.....	.....	60	62½
No. 2 Full Standards	.....	.....	50	.....
" Seconds, Labeled Standards	45	.....	.....	47½
T. G. CRANWELL & CO., Brokers, Baltimore.				
No. 2 Standard Tomatoes	55	.....	.....	.....
" 3 " "	65	.....	.....	.....
" 3 Ex. Select Tomatoes, Tall Cans	95	.....	.....	.....
" 3 Second Tomatoes	60	.....	.....	.....
" 2 "	.....	.....	.....	.....
Gallon Standard Tomatoes	1 75	.....	.....	.....

NEW YORK CANNED GOODS MARKET.

(Reported by Special Correspondence.)

APPLES—Gallon New York State	2 00 @	2 25
" Maryland gallons	.....	1 90
APRICOTS—California Standards 2½s	.....	1 60
ASPARAGUS—Oyster Bay	3 75	4 00
" 3-lb. Tips	2 50	3 00
BEANS—No. 2 Lima	1 00	1 25
" No. 2 String, Southern	65	67½
" Baked, No. 3	72½	75
" N Y. String, 2s	1 00	1 50
CORN—No. 2 New York State	80	85
" " Maine	1 05	1 10
" " Southern	77½	80
" " Western, 2s	75	80
LOBSTER—Flats, ½-lb	1 85	2 05
" flats, 1-lb	3 50	3 75
OYSTERS—5 Ounce Standards	82½	92½
" 2-lb. 10 Ounce	1 55	1 75
PEACHES—2½-lb. Siandard, California Yellow	1 65	1 70
" 3-lb. Extra, California Yellow	2 45	2 50
" Southern Standard 3s	1 20	1 45
PEARS—California 2½-lb	1 50	1 75
PEAS—No. 2 Early June Extra Sifted	1 35	1 50
" " " " Sifted	1 05	1 20
" " " " Standard	75	80
" " " " Seconds	60	65
PINEAPPLE—No. 2, Eyeless and Coreless, Extra	1 75	1 85
" " Grated	1 75	1 90
" Standards	1 20	.....
" Gallon Pie, Grated	2 10	2 50
PUMPKIN—No. 3	50	65
" Gallon	2 00	.....
SALMON—Columbia River talls, 1-lb	1 65	1 75
" " " flats, 1-lb	.....	1 85
" " " " ½-lb	1 12½	1 15
" Alaska Red, talls, 1-lb	1 15	1 23½
" Medium Red, talls, 1-lb	1 05	1 07½
" Chums, talls, 1-lb	.....	.....
" Sockeye, flats, 1-lb	.....	.....
" " talls, 1-lb	1 60	1 67½
" " flats, ½-lb	1 15	1 20
" Alaska Pink, talls, 1-lb	80	85
" Cohoes, talls, 1-lb	1 07½	1 10
" Cohoes, flats, 1-lb	1 15	1 17½
STRAWBERRIES—Gallons	4 25	.....
SUCCOTASH—Maine pack, 2s	.....	1 50
" other pack, 2s	.....	1 35
TOMATOES—No. 2 Standard Maryland	57½	60
" No. 3 " "	67½	70
" No. 3 " New Jersey	70	75
" Gallons, Maryland	1 95	2 10
" Gallons, Jersey	2 00	2 25

CANS AND CANNERS' METALS.

F. O. B. BALTIMORE, MD.

CANNERS' AND PACKERS' SOLDERS.

	½x½	9x10	8x10
Drop and Bar	$ 18	17	16
Wire Coil	18½	17½	16½
Wire Segments			

CANS.

AMERICAN CAN COMPANY.

No. 1 S. H	$10 00 per thousand.
No. 2 S. H	13 00 "
No. 2 P. H	13 50 "
No. 3 P. H	17 00 "
Gallon P. H	42 50 "
No. 3 Jersey P. H., Standard,	18 00 "

SOLDER HEMMED CAPS.

S. H. $ .85 P. H. $1 30 P. A. H. $1 70 per thousand

INDEPENDENT PRICES.

No. 1.	2 S. H.	2 L. H.	3 Stand.	Gallons.
$9.50	$12.50	$13.00	$16.50	$40.00 per thousand

SOLDERING COPPERS MATERIALS, ETC.

Canmakers' Coppers	$ 24	.....	.....	.....
Carboys	1 50	.....	.....	.....

TIN PLATES.

I. C., 14x20, Charcoal Alloway	$	.....	.....	.....
I. C., 14x20, 107 lbs. Bessemer Steel	3 83	.....	.....	.....
I. C., 14x20, 100 lbs. Bessemer Steel	3 71	.....	.....	.....
I. C., 13½x19½, 95 lbs. Bessemer Steel	3 50	.....	.....	.....
I. C., 13½x19½, 90 lbs. Bessemer Steel	3 45	.....	.....	.....
I. C., 14x22, 110 lbs. Bessemer Steel	.....	.....	.....	.....
I. C., 14x22, 100 lbs. Bessemer Steel	4 01	.....	.....	.....

PIG TIN.

	5 to 10 tons	1 to 4 tons		
Straits	$30 40	30 60	.....	.....
Malacca	30 40	30 60	.....	.....

PIG LEAD.

Omaha	$ 4 75	4 85	.....	.....

FOR SALE.

Any part of sixteen hundred acres of land situated in the Parish of Orleans, near New Orleans, on the great Rigolets and Lake Catherine. An ideal site for a canning factory. Land suitable for truck gardening. Shrimp, oysters, vegetables, syrups, etc. Employees could settle these lands and have means of sustenance between canning seasons. Ideal for the purpose. Price, $3.00 per acre. Address,

WOOTEN & JORDY,
Godchaux Building, New Orleans, La.

FOR SALE.

1 Hawkins Capper, nearly new, $500; 1 Climax Capper, $125; 2 Sprague Corn Cutters, $125 each; 1 Knapp Labeling and Boxing Machine, complete, $175; 1 Cox Screw Tomato Scalder, $35; 2 Zastrow Retorts, 40 x 72, $90 each; 1 M. & S. Double Silker, $50; 1 King Filler, $100. Address,

INDIANA PACKER, care of The Trade.

NATIONAL CAN CO.

Oyster, Fruit and Vegetable

CANS

STANDARD SIZE AND QUALITY.

CAPACITY: 100,000 PER DAY.

ONLY THE BEST COKE TIN PLATE USED IN MAKING CANS.

GET OUR PRICES BEFORE BUYING.

United States Cipher Code.

121 N. Caroline Street,
Baltimore, Md.

HEYDEN SUGAR.

WE ARE COMPETITORS OF THE TRUST.

Why Pay Trust Prices When You Can Do Better?

Sugar at less than one-half cent per pound, and as pure and wholesome as any ever made.

Branches: Boston, Chicago, Philadelphia, Providence, Montreal, Hamilton, } Canada.

LOCAL WESTERN AGENT:
E. E. MANHARD, - Waterloo, Iowa.
LOCAL SOUTHERN AGENT:
R. C. GRIFFITH & CO., Baltimore, Md,
LOCAL N. Y. STATE AGENT:
W. H. SMITH. - Le Roy, N. Y.

A. KLIPSTEIN & CO.,
122 Pearl Street,
NEW YORK CITY.

THE LARGEST CANNERS USE

PERFECTION SOLDERING FLUX

PERFECTION TOMATO COLORING	PERFECTION STRAWBERRY COLORING	PERFECTION BEET COLORING

WE MAKE COLORING FOR SUGAR BEETS, FRUITS BERRIES, Etc. **SAMPLES FREE.**

BALTIMORE CHEMICAL COMPANY,

Write for particulars regard coloring etc. **400-401 MARINE BANK BLDG., BALTIMORE, MD.**

ESTABLISHED 1870.

MAIER'S EXCELSIOR

SILVER LACQUER

Just what you want for rusty cans.

Will cover rusty spots and bring your cans back to their original color and your goods will look like fresh packed.

PUT UP IN 1, 2, 3, 5 AND 10 GALLON CANS.

JOHN G. MAIER'S SONS,
MANUFACTURERS OF
LACQUERS AND PAINTS,
ALL COLORS.
STAINS, VARNISHES, ETC.
BALTIMORE, MD.

CANTON BOX COMPANY,
2501 to 2515 Boston St.,
BALTIMORE, MD.

Packing Boxes.

Made up or in Shooks. Cargo or Carload.

When in Doubt

whether it be of how to pack any special article, of the exact directions to put up anything in canned or preserved goods,

Consult

me, and I will give you the benefit of my years of experience in this line, and the charge will be very reasonable.

W. L. Hinchman,

26 Milton Ave., Baltimore, Md.

BETHLEHEM

BEST HOIST EVER BUILT.

Friction Clutches Throughout.
Sure Limit Stops. Greatest Daily Capacity.
MOST DURABLE.
No Hard Work For Operator.

MANUFACTURED BY

BETHLEHEM FOUNDRY AND MACHINE COMPANY,

SOUTH BETHLEHEM, PA.

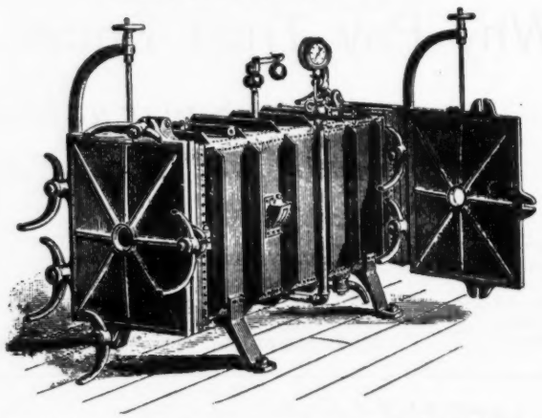
We are Specialists in Hoisting Machinery.

VANCE & BAKER MANUFACTURING CO.

MANUFACTURERS OF

CANNING MACHINERY

MUSCATINE, IOWA.



Standard Steam Boxes,
Upright Process Kettles,
Horizontal Kettles,
Open Vats,
Power Tomato Scalders,
Hand Tomato Scalders,
Double and Single,
Power Cranes,
Traveling Hoists,
Capping Machines,
Exhausters, Trays,
Factory Trucks,
Hoop Iron Crates,
Boilers and Tanks.

Workmanship the Best that Skilled Mechanics can Produce.

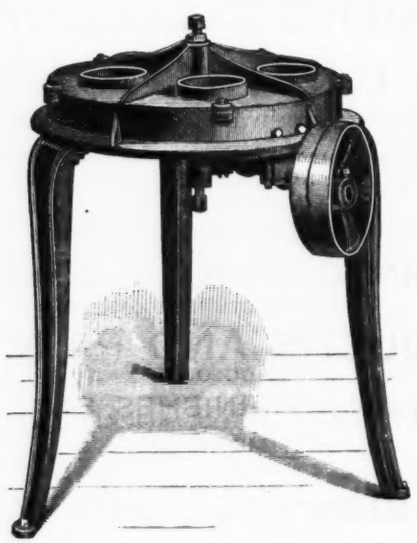
ESTIMATES FURNISHED ON SPECIAL WORK.

OUR CATALOGUE FOR THE ASKING.

Pineapple Machinery.

PINEAPPLE GRATER

For making Shredded or Grated Pineapple. The best machine on the market.



PINEAPPLE SLICER

For slicing the pines, in even pieces, speedily and neatly.

Stevenson & Co.,

601-607 S. Caroline St, BALTIMORE, MD.

EMPLOYMENT EXCHANGE.

Paid subscribers can use this column *Free* for securing either positions or hands. To all others the charge is 20c. per line, one time, or 50c. per line, monthly; cash with order. Where the address is care of THE TRADE, stamps should be sent for answers, as the P. O. requires renewed postage on such.

HANDS WANTED.

WANTED—An up-to-date processor, who understands the full line of Vegetables and making Tomato Catsup, Give reference and Experience. Crider Canning Co., Crider, Ky.

WANTED—Superintendent and manager of packing department of pickles and olives, steady posittion for right man. State where last employed and experience. Only thorougly experienced men need apply. Address "Spruce," care of The Trade.

SITUATIONS WANTED.

WANTED—Position as superintendent or processor. Thoroughly up-to-date in the full line of fruits and vegetables. Make a specialty of Maine and New York style goods. Reference, former two places of employment. Address, M, care of The Trade.

WANTED—Position as processor in first class plant packing peas, corn, beans, apples and tomatoes. Expert on Maine style corn and dry pumpkin. Will sign for moderate salary until January 1, if preference is given, after approval, for 1906. Western or southern factory preferred. Address, stating what you have to Western, care of The Trade.

POSITION WANTED—By experienced superintendent and processor, who understands packing of fruits and vegetables, also baked beans and sauer kraut, etc.; experienced in the manufacturing of high and low grade jams, jellies, preserves, and catsups, also the making of pulp for same. Understand the growing of canners' crops. Three years' experience on the road and at present control large trade in catsup, etc. Am strictly temperate and can furnish best of reference. Address G, care of The Trade.

POSITION WANTED—Being at liberty desire to engage with firm or corporation requiring services of manager or superintendent. I am also desirous after one year's approval, of getting an interest in the business, if possible. Can furnish reference if desired. Address X, care of The Trade.

Position Wanted—By a Practical Superintendent and Processor of 20 year's experience; can pack full line of fruits and vegetables; also, shrimp and oysters, baked beans, etc.; understand all the latest improved machinery for packing same. Address A., care of The Trade.

Notice to packers and canners---Your attention is called to the fact that the Superintendent Processors' Association furnishes you with first-class expert processors and superintendents free of charge, therefore, when you desire to make a change or are in need of a good superintendent or processor, kindly drop the Secretary a card or send stamps and he will furnish full particulars, so you can be placed in communication with several, and thereby select your own choice and make your own terms with them. For full particulars, address Wm. Smith, Secretary, Superintendent Processors' Association, care The Trade, Baltimore, Md.

WANTED—Position as Superintendent Processor; have had 13 years experience in Packing and Processing all kinds of fruits and vegetables. I am up-to-date in steam fitting and the installation, care and working of all the modern machinery used in a factory—in fact, can give plans and superintend the building of new plants complete; am a good manager of help, am strictly temperate and can give the best reference. Address, G. G. W., 612 East Grand River Street, Clinton, Mo.

Pickle and Preserve Manufacturer wants position as foreman or manager of pickle or preserve factory. Thoroughly up-to-date; thirty years' experience; good references; strictly temperate. Also understands canning. S, 284 South Union street, Grand Rapids, Mich.

Now at liberty to engage with reliable established firm as Superintendent or Manager for 1905. Expert Corn and Pea Processor. Over twenty years experience in packing all kinds of fruits, vegetables and meats. Can build plant and set up all machinery if necessary. Have successfully managed all classes of help. Can furnish as good references as any man in the business. Have connections with very best wholesale houses east and west, and can aid you in selling your goods and extending your business. If you are willing to pay for experience and reliability, let me hear from you. Address, "New York," care of THE TRAEE.

Wanted—A Position as Superintendent in a Pickle and Preserving Works; have formulæ for making all grades of goods; understand steam fitting and machinery and can furnish good reference. Address M. J., care of The Trade.

WANTED—A Position as Processor, have had ten (10) years experience in packing and canning all kinds of fruits, tomatoes. beans and pumpkins. can give the best of reference. Address, A. C. A., Box 213 Delhi, Ontario, Can.

Condensed Soup Chef. Makes highest grade and largest selling condensed soup on the market at present. Has had long experience and is thoroughly competent to make the goods and run the department. Would prefer to hear only from firms who would manufacture on a large scale. Address A. Z., care of The Trade.

WANTED—Competent man experienced in salting Pickles and manufacturing Kraut. Must be honest, sober, well recommended and willing to work for moderate salary. Answer, Room 503, No. 42 River St., Chicago.

FOR SALE.

One Steven's Tomato Filler, One Scalder the best in use today, Three Open Process Tanks, Two Closed Retorts, One 60 H. P. Boiler, One 35 H. P. Engine, Hoist, Fire Pots and Irons. Full outfit for Canning. Old Faulkner Webb Co. Plant. Address, Ed. G. Faulkner & Co. 615 S. Capital Ave. Indianapolis, Ind.

FOR SALE.

The machinery of the Anderson Preserving Co. at private sale, consisting of copper jacketed kettles, all sizes; retorts and open kettles, hydraulic cranes, bath baskets and special machinery used in the manufacture of jellies, jams, soups, catsups, mince meat, fruit butters, salad dressing, Worcestershire sauce, pie fillings, etc. Apply to or address, A. ANDERSON,
5-26 "The Robeson," 2nd & Penn Sts., Camden, N. J.

FOR SALE.

A complete Canning Factory, equipped for corn and tomatoes, situated at Peach Bottom, York County, Pa. Good crops and experienced help. Address, W. J. BARNETT,
3-24-2m Delta, Pa.

FOR SALE.

Two (2) Slaysman Rotary Crimpers, for Nos. 1, 2, 3 and gallon cans, good as new. Address,
CRIMPERS,
tf Care of The Trade.

EDWARD GUDEMAN, Ph. D.
Consulting Chemist Chemical Engineer
LEGAL AND TECHNICAL EXPERT
Special Attention Given to Food Products and Beverages:
Candies, Canned Goods, Cereals, Distilled Liquors, Fats, Meats, Starches, Sugars, Vinegars, Waters, Colors, Preservatives, etc.
Suite 903-4 Postal Telegraph Bldg., Chicago, Ill.

Pineapple Sizer.

The cut below represents a machine for the sizing of Pineapples. Any size up to 3⅝ inches diameter may be cut by changing the sizing tube or cutter. which is made of brass and held in recess of spindle by two screws. The hollow spindle is also lined with brass to prevent the fruit coming in contact with the iron as it passes through the spindle. The Pineapple, after being cored, is placed on the centering plug on cross head and fed through the tube by hand holt on cross heads, the rods on the sides act as guides.

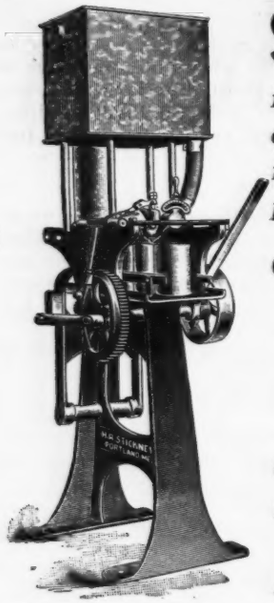
CAPACITY FROM 8,000 TO 10,000 PER DAY OF 10 HOURS.

Speed of Machine, 400 to 500 revolutions per minute.
Size of Pulley on Machine, 6 in. diameter, 3 in. face.

THE JOHN R. MITCHELL COMPANY

Canning and Canmaking Machinery,

Foot of Washington St., BALTIMORE, MD., U. S. A.



SYRUPING MACHINE

instantly adjustible for any quantity while going, and feeding one, two or three pound cans.

Capacity Single Line, 25,000 daily
Price $125.00.

Double Line, Double Capacity.
Price $175.00.

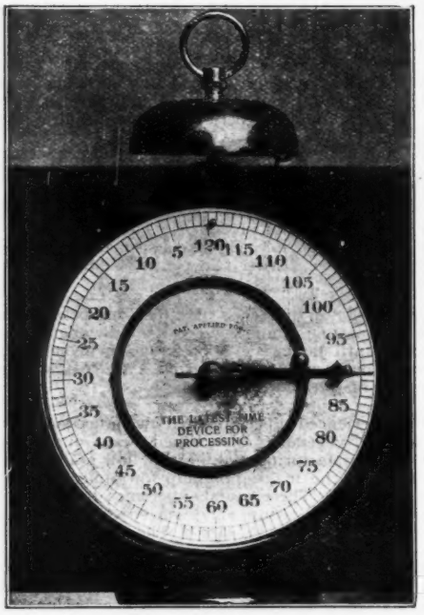
Special can filling machines for all purposes handling CONDENSED MILK, BAKED BEANS, FATS, OILS, MUSTARDS, &c., in round or square cans or glass jars.

New England agent for Sprague Canning Machinery Company's full line.

HENRY R. STICKNEY,
PORTLAND, ME.

The Newest Time Device for Processing.

NO MORE UNDERCOOKING.
NO MORE OVERCOOKING.
NO MORE ERRORS.



The Clock Will Tell You, and Keep You Right.

Simply turn the hand on the dial to the number of minutes the process calls for, and when that time is up the bell rings. Have placed orders with several of the large packers and would like to send them to every factory for trial, to be sent back if not entirely satisfactory.

DIALS MADE WITH 120 MINUTES.

Made by JOHN T. STAFF, Jr.
TERRE HAUTE, IND.

The Hastings Industrial Company,

79 Dearborn St., Chicago, Ill.

OUTFITTERS AND EQUIPPERS OF FRUIT AND VEGETABLE

Canning Factories.

Dealers in

Automatic Corn and Tomato Fillers,
Power Capping Machinery, Horizontal Retorts,
Traveling Hoists, Engines, Boilers,
Piping, Fittings, Belting, etc., etc.

You are solicited to correspond with us on anything pertaining to the canning line.

The South

Is the coming section of the country for all classes of woodworking industries. Its resources in desirable woods, both in quantity and variety, exceed those of any other section.

Factory Locations

Unequaled for stave, heading, box, fruit package and miscellaneous artiles made of wood may be obtained along the lines of the Southern Railway. *Refer to File No, 26325.*

M. V. RICHARDS,

LAND AND INDUSTRIAL AGENT,
SOUTHERN RAILWAY,
WASHINGTON, D. C.

BALTIMORE SOLDER WORKS.

A. SCHULTZ & CO.

FACTORY

1015, 1017 and 1019 EAST FAYETTE STREET.

Pig Tin, Pig Lead,

——Tin Plate.——

MANUFACTURERS OF

THE ONLY RELIABLE SOLDERS FOR CANMAKERS AND PACKERS.

EXCELSIOR SOLDERING FLUX.

The best Flux for soldering Tinware. It is especially desirable for Capping, as it is not poisonous and does not affect the goods if a few drops get in the can.

WIRE SOLDER.

Our Segment Solder is the Best Capping Solder ever produced, always giving entire satisfaction.

Capacity of Furnaces

——20,000 Pounds Per Day.——

The only establishment in the country where you can get everything needed for canmaking and packing business. Thirty years experience supplying the trade.

A. SCHULTZ & CO.,

Baltimore, Md.

THE CANNED GOODS EXCHANGE

OF BALTIMORE, MD.

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BAKER & MORGAN,

Canned Goods Brokers,

ABERDEEN, MD.

CORN AND TOMATOES A SPECIALTY.

TIN STRIPS AND CIRCLES

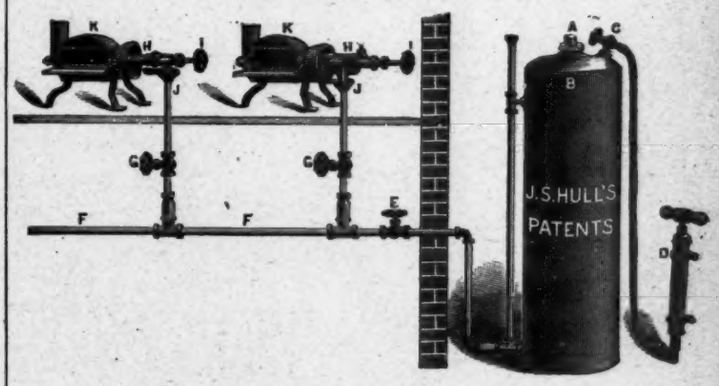
BOUGHT BY AMMIDON & CO.

2215-17 Boston Street, BALTIMORE, MD

J. S. HULL MFG. CO.

125-127 EAST FALLS AVENUE,

BALTIMORE, MD.



Manufacturers of

HULL'S

PATENT GASOLINE BURNERS, FIRE POTS AND HEATERS.

Repairs Promptly Attended to.

CANNING HOUSE SUNDRIES.

AMERICAN CAN COMPANY

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